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New Opportunities for the Investor—See Page 492

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FEDERAL RESERVE BANK
OF NEW YORK

The ANNALIST

A Magazine of Finance, Commerce and Economics

Published Weekly by
The New York Times Company

The Annalist Barometer of Business

Prices:

	Week ended April 19, 1924.		Previous Week.		Same Week 1923.	
	High.	Low.	High.	Low.	High.	Low.
Stocks (Average of 50 Issues) . . .	84.07	82.37	85.59	82.92	89.75	87.44
Bonds (Average of 40 Issues) . . .	78.16	78.02	78.54	78.28	77.30	76.92
Annalist Food Cost of Living . . .	178.682		181.601		184.898	

Finance:

	Week ended April 19, 1924.	Previous Week.	Same Week 1923.
Federal Reserve Ratio	80.6	79.3	75.5
Money Rates in New York. { Call	4 to 4½	4½ to 5½	4 to 6
{ Time	4½ to 4¾	4¼ to 4¾	5¼ to 5½

Production:

	March, 1924.	February, 1924	March, 1923.
Unfilled Steel Orders Tons	4,782,807	4,912,901	7,403,332
Pig Iron Production Daily, tons	111,650	106,026	113,673
Building Permits { Cities	149	177	149
{ Amount	\$333,717,667	\$275,082,145	\$325,081,377
Commercial Failures { Number	1,652	1,572	1,677
{ Liabilities	\$61,327,671	\$74,795,209	\$60,617,408

Transportation:

	Period or Date.	1924.	Normal.	Per Cent. Departure from Normal.
Revenue Car Loadings:				
All commodities	Week ended April 5	862,096	763,551	+ 12.9
" " "	"	35,296	34,347	+ 2.8
" " "	"	135,515	143,023	- 5.2
" " "	"	77,023	57,983	+ 32.8
" " "	"	573,825	485,783	+ 18.1
All commodities	Year to April 5	12,449,370	10,761,531	+ 15.7
" " "	"	610,427	552,864	+ 10.4
" " "	"	2,692,117	2,480,593	+ 8.5
" " "	"	1,052,289	799,195	+ 31.7
" " "	"	7,482,164	6,349,048	+ 17.8
Freight car surplus	4th Qr. March	248,301	234,833	+ 5.7
Per cent. of freight cars serviceable	March 15	92.7	90.7	+ 2.2
Per cent. of locomotives serviceable	"	80.9	75.0	+ 7.9
Gross revenues	February	\$478,914,257	\$406,779,594	+ 17.7
Expenses and taxes	"	\$407,722,593	\$393,427,223	+ 3.6
Rate of return on tentative valuation:				
Eastern District	Year to March 1	5.83	5.75	+ 1.4
Southern District	"	6.72	5.75	+ 16.9
Western District	"	4.26	5.75	- 25.9
United States as a whole	"	5.32	5.75	- 7.5

New York, Monday, April 21, 1924

Vol. 23, No. 588

Ten Cents

OPEN SECURITY MARKET

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Liberty 2d 4%, 1927-45.....	100.12	100.19	A
Liberty 3d 4%, 1932.....	100.12	100.18	A
Liberty 4th 4%, 1933.....	101.04	101.10	A
Treasury 4%, 1947-52.....	Quoted on req.	Quoted on req.	A
Hawaiian 5%	Quoted on req.	Quoted on req.	A
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Bolivian 6s, 1940.....	70%	80	B

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Brazilian Govt. 4s, 1889.....	38%	38%	B-C
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Brazilian Govt. 4s, 1900.....	30	30%	C
Brazilian Govt. 8s, 1921.....	04%	94%	B

BRASILIAN 4s, 1911.....	12	17	B
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BRASILIAN 4s, 1883.....	43%	44%	B
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Canadian 6s, 1937.....	99%	100	B
Canadian 5s, 1932 (external).....	97%	98%	B
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Canadian 5s, 1943.....	97%	98%	B
Canadian 5s, 1931 (external).....	99%	100%	B
Canadian 6s, 1926.....	100%	100%	B
Canadian 5s, 1924.....	98%	99%	B
Canadian 5s, 1932 (internal).....	100	100%	B
Canadian 5s, 1933.....	100%	103	B
Canadian 5s, 1934.....	100%	101	B
Canadian 5s, 1935.....	104%	105%	B
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Canadian 5s, 29 (Vic., external).....	101	101%	B

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Cuban Govt. 5s, 1910.....	90%	94%	B
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Cuban Govt. 5s, 1917 (1, per cent).....	99%	100	B
Cuban Govt. 5s (ext. 1, 1933).....	93%	94%	B

CZECHOSLOVAKIA:			
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Czechoslovakia Loan 6%.....	23	26	C

FINLAND:			
Finland 5% (internal).....	20	23	C

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French Govt. 4s, 1917.....	36	37	R-C-D
French Govt. 4s, 1918.....	36	38	R-C-D
French Govt. 5s (Victory).....	44%	45%	B-C-D
French Govt. 7s.....	94%	94%	B-C-D
French Premium 5s, 1920.....	52	53	B-C-D
French 5s, 1917.....	70	75	B
French 6s, 1920.....	51%	52%	B-C-D

FOREIGN SECURITIES—Continued

GOVERNMENT

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The ANNALIST

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Commerce & Economics

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NEW YORK, MONDAY, APRIL 21, 1924

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THE BUSINESS OUTLOOK



ADJUSTMENT to a lower price level and to a somewhat lower scale of production appears to be the prospect before business in the immediate future, and not improbably for a future whose duration it is

difficult to estimate from the knowledge of today. The chief concrete signs of this process which appeared on the record of last week were two—the evidence that the iron and steel industry is rather rapidly making a broad readjustment of the sort noted, and another week of lessened freight loadings for which it is difficult to find any other tenable explanation than an actual decrease in the volume of business.

To these signs should be added a third, of ultimately greater significance than those just named, though its meaning is as yet not generally understood in this country, namely, the rapid advance toward realization of the Dawes reparations plans, with its inevitable trade and financial implications for the United States.

To the cool observer of the economic forces now visibly operating, and those other forces which are about to exert a greater influence on conditions in this country, the widespread readjustment which seems at hand does not appear as an approaching catastrophic slump or as a calamity in any degree. For the past eighteen months the majority of American banks, industries and industrial wage-earners have been prosperous—many of them extremely so. Yet everyone knows that this prosperity has been far from nation-wide. Agriculture, generally speaking, has had "the heavy end"; and by no means all of those on fixed incomes have had an easy time. If the economic ignorance which pervades the country had produced an evenly distributed bliss, there might be some reason for resisting the enlightenment which is in store for us.

As things are, the dispassionate observer cannot help feeling that a sane adjustment to economic truth is the best foundation for the national welfare and that from that point of view a reshaping of our trade and industrial structure

Downward Trend of Steel and Iron Indicates the Broad Movement of Business Toward a Lower Price Basis. Our Industry Entering on a Period of Exceptionally Sharp Competition. Rapid Progress With the Dawes Plan Brings Nearer the Inevitable Inflow of German Manufactures.

seems desirable rather than a thing to be resisted at all cost and by any methods—such methods, for instance, as some of those which are getting quite too ready a hearing in Congress—methods chiefly of the boot-strap sort, whose main ultimate effect is to destroy the equilibrium of the experimenter.

German reparations, almost inevitably, have been the centre of financial interest, because the unexpected rapidity of action by Germany and the Allies on the Dawes plan has apparently brought the affair into the position of an immediately active world-wide influence. The almost instantaneous approval of the plan by Britain, Belgium, France and Berlin is nearly convincing proof that the Dawes report itself was a statement of their tacit agreement in advance. That would be one of the possible and obviously very great advantages of the methods and limitations imposed on the Dawes committee by the insistence of the French Government. Premier Poincaré finds himself in a new, and probably somewhat unexpected, position by virtue of the fiscal reforms which make France much better able to display patience and moderation than she was before the special budget was covered by new income. For the purposes of the coming French elections, Poincaré's policy has justified itself: if there is no upset as a result of the elections in Germany, the plan may be expected to move forward much more rapidly than any one would have thought possible a month ago.

As to the American aspects of the Dawes plan adjustments, the absolute indispensability to reparations payments of greatly increased sales of German manufactured goods to other countries—

including the United States—has already been pointed out on this page, and in the recent article in *The Annalist* by Professor E. E. Agger. On this point it is pertinent to quote from last week's statement by the German Chancellor, Herr Marx, in regard to the amount that Germany might be able to pay annually. He said (*italics* *The Annalist*):

If, after 1928, we can pay 2,500,000,000 marks, we shall be able to do so only because of a surplus in our production.

This hypothesis implies the development of our exports to an extent which may not be convenient to neutrals. It may be that certain neutrals and even allied countries may find this prospect menacing to their own industries.

Turning to business portents at home, it may be noted that the chief interest in the financial markets of New York has been the rise of the allied currencies—the French franc making the highest since last October—and a marked rise in European bonds. The stock market, continuing to be one of purely professional speculation, has pulled the level of prices up a little, without being able to give the result any special significance. Call money was notably easy for some days, being obtainable "outside" on one day at 3½ per cent. The Federal Reserve's weekly statement showed the high ratio of 80.6 per cent, together with a decrease of some \$60,000,000 in rediscounts—conclusive evidence that business had no use to make of the available wide margin of unused credit. There is very obviously an excess of capital seeking employment, and a deficiency of ventures in business able to use it and at the same time guarantee safe and adequate profits. But the indications of the business

trend are only negatively apparent in the security and the money markets.

For the first time in more than a year the figures for freight loadings appear to indicate pretty definitely a lessening of the volume of business. Total loadings for the week ended April 5 were 45,452 cars less than in the week before, making that the fifth successive week of irregular declines. Serious floods in several parts of the country may have played some part in the reduction. Much more obvious is the sudden drop of over 30,000 cars in the loadings of coal; yet this is not to be accounted of great immediate importance outside of the coal industry itself. The storage piles of the railroads and the industries were never so high as now, and these must be used; and in addition, the three-year agreement with the Miners' Union opens the prospect of sharp competition among producers and much lower prices. Hence there is little reason for an active demand for coal.

The important feature of the figures for total loadings is that in this particular instance they cannot be taken as a true indication of the seasonal fluctuation. They show an increase 12.9 per cent. above normal; but the "normal" for this week is accidentally reduced by the fact that in the first week of April, 1920, the "outlaw switchmen's strike" began, while the same week in 1922 saw the beginning of the great coal strike. These two strikes were responsible for the loss of at least 60,000 cars in the normal of all commodities. If the normal were corrected by the addition of this lost traffic, the total for the first week of the present month would be only 4.6 per cent. above normal instead of the 12.9 which is actually reported on the basis of the uncorrected normal. The cumulative loading for the year runs some 200,000 cars above normal; but this, of course, does not affect the comparison for the first week of April, nor lessen the apparent significance of the later figures.

Forest products, contrary to the course of several weeks previous, show a drop of 4,000 cars—a possible indication of the slackening pace in building construction, taking the country as a whole. It may be noted in this connection that

some of the large lumber-producing centers in the Northwest have been reporting poor business for some weeks past—suggesting that the present traffic is in some appreciable part drawn from accumulated stocks in the hands of wholesalers.

Even manufactured products show a drop of 6,400 cars—another indication parallel to that afforded by forest products. Inasmuch as merchandise loadings have seemed to be a pretty reliable index of business activity, this change is probably the most significant feature of the latest returns.

Readjustment in steel and iron is so marked and widespread that it can hardly be taken as other than a major indication of the impending course of business. Reduction in the volume of new orders has been even more marked this month than in March, with the consequence that running schedules at the steel plants in the Pittsburgh and Youngstown districts have been reduced in some cases by 10 to 15 per cent. The industry as a whole is operating at about 82 per cent. of capacity, this representing a drop of 4 per cent. in a week, which is the sharpest decline in many months, and a more abrupt change than any gain in production either last year or this. Blast furnaces are going out in all districts, and prices appear to be weakening all along the line.

Steel prices as reckoned on official lists do not show much decline, but it is apparent that a good deal of business has been done at concessions from the publicly announced prices. The Steel Corporation last week officially admitted that it had been making price concessions in order to secure various desirable orders, the prices being matters of negotiation in each case, while the official figures remain unchanged. This is a recognition by the corporation of the situation more publicly met by the independents in the same fashion. Large orders have come from certain railroads, notably the Chesapeake & Ohio and the Southern Pacific; and there have been large orders closed for structural steel. These two lines are the present support of the industry. From other sources, in general, orders appear to be very small, and there is complaint that many of them are no more than would be ordinarily sent to a jobber in steel. The Iron Age, indeed, reports that, aside from the curtailment in automobile production, which proves greater than at first reported, there is no important reduction of steel consumption. "The large orders of January and February are known to have been in part a restocking for Spring activities. Many buyers must re-enter the market in May if their present scale or output keeps up." This last sentence of course raises the entire

issue—the question whether or not the steel-using industries will maintain their present output. That appears at least open to question, with the answer probably in the negative. The market for pig iron continues very dull, prices have been cut by many producers and production itself is being cutailed.

For industry at large, the outlook seems to be typified—fortunately in a greatly exaggerated degree—by the situation in the soft coal industry, which is discussed in detail elsewhere in this issue of *The Annalist*. As every one knows, the bituminous coal industry has a producing capacity far in excess of any possible demand; and under the competitive conditions due to the three-year agreement with the miners' union, and to the competition between unionized and non-union mines, it now faces a competitive struggle which seems certain to close many of the least efficient mines, and to throw many thousands of miners out of work—in all probability permanently out of work.

A sifting process much milder in degree, but of essentially the same character, always confronts industry at large; just now it seems to be becoming a little more stringent. The gist of the situation, often stated by *The Annalist*, is compactly put in last week's market circular of the National Bank of Commerce

in New York, which says:

A good many industries in the United States have a capacity greater than the home market will absorb. Foreign demand has not provided a market for the surplus and is not likely to do so. In most lines, consequently, a fair volume and not capacity output is all that can reasonably be expected.

The bank points out, as two other important conditions, the fact that the present generation of business men grew up in an era of rising prices and are naturally somewhat at a loss how to deal with the declining prices which now seem to be a permanent factor in the business equation. In addition, there is the hand-to-mouth buying of all distributors, which tends to throw back on the manufacturer all the risks of production, without the anchor of the volume of forward orders that he formerly could rely on.

In many directions trade and industry reflect the action of these influences, back of which, and ultimately most important, is the attitude of the ultimate consumer. In all branches of the textile industry the obvious unwillingness of the consumer to pay more than about so much has produced a severe measure of suspension. In cotton, where shortage makes the prices of the raw material very high, the situation is especially critical. Here and in the coal mining industry there is already unemployment of some magnitude.

France Turns to Tax Reform

An Attempt to Adjust the Country's Fiscal Difficulties Begun

By A. COMSTOCK

THE new Ministry which Poincaré announced on March 28 seemed to the world at large a skillfully formed coalition with significant membership from the Left. To the initiated it was something more. In the

place of the name of M. de Lasteyrie, who had been Minister of Finance during the greater part of the post-war period, appeared that of M. Frederic Francois Marsal, Minister of Finance under Millerand and Left Wing critic of France's recent financial policy. There could be no surer sign that French finance was to take a new turn.

From time to time, these last months, clouds have appeared upon the horizon to disturb the calm of M. de Lasteyrie. His own financial policies became too clearly the expression of a not-sufficiently watchful waiting. The French debt was rolling up with a deadly inevitability, there had been no important structural change in the French revenue system since 1920, and, at last, the restless franc embarked on its dramatic adventure of January and February, 1924. Outside France there would have been little to show that M. de Lasteyrie was not following the wishes of the majority in his hand-to-mouth policy, if there had not come allusions to his growing unpopularity.

M. Marsal aroused the public interest in January of this year by criticisms of the Government financial policy in an interview reported in the *Journée Industrielle*. He ascribed the adverse foreign comment partly to the grant of loans for national defense which were made to Poland, Rumania and Yugoslavia in 1923. These loans reached a total of 800,000,000 francs and brought a flood of criticism, especially from the United States. By a coincidence, the discussion of the French indebtedness to the United States was going on briskly at the same time.

The second reason for loss of confidence in French financial methods, ac-

The French Government has been forced into a more active and a more thorough-going financial policy than it has entertained since 1920.

The United States and Great Britain have been utilizing direct taxation for at least one-half of their revenue, while France gets only about one-third from this general source.

The proposed new French financial measures may be far from "tax reform," as the phrase is used in Britain or here, but they represent a recognition of the severity of the country's fiscal difficulties, and an earnest, if belated, attempt to go to the roots of the matter.

cording to M. Marsal, was the voting of supplemental expenditures from time to time. Among its other peculiarities the French ordinary budget applies only to certain sections of expenditure which it is expected that the revenue will cover. With growing Ruhr expenses and the continued reconstruction outlays, a number of supplemental votes have been necessary.

Francois Marsal then proceeded to criticize the 20 per cent. increase in taxes which was being urged at the time and which was subsequently approved. This comment reaches beyond the Ministry of Finance to Poincaré himself, for the latter, who from time to time in the recent period of de Lasteyrie's inaction has been forced to lay a hand on French finance, himself initiated the new tax laws. Marsal's doubts concerned the method of attaining a budget balance. His own preference was for cutting down expenditure rather than trying to increase revenue. He called the state of the French financial system "deplorable" and advocated a thorough revision of the tax laws. Rather than have a flat rate

of increase through the whole tax system, he wished to emphasize those taxes which yielded large returns and to eliminate the various petty and vexatious taxes which were a nuisance to industry and commerce.

It is now a question as to what extent those remarks of M. Marsal may be taken to indicate his probable policy as Minister of Finance. Placed in charge of a system of which he has expressed a vigorous disapproval, he is forced to administer it until such time as he can make his own influence felt. He is certainly committed to cutting down "recoverable" (reconstruction) expenditure as soon as the state of the areas affected makes it possible. The second part of his program, the emphasis on productive taxes, would mean changes in the income and turnover taxes, and it is doubtful whether France is ready for such a move at the present time.

The financial difficulties in which France is placed are more easily stated than prescribed for. Briefly, the situation is this: With an actual revenue of about 21,000,000,000 francs in 1923, the



© Keystone
FREDERIC FRANCOIS MARSHAL
French Minister of Finance

country was really spending about twice as much. The remainder was borrowed. The bulk of the money went, not to the regular expenses of Government, but, first, to reconstruction projects in the devastated areas, and, second, to the payment of interest on the national debt already incurred. The "departmental expenses," as the regular expenses of the Government are called, take only about 10,000,000,000 francs annually.

The financial problem has seemed almost insoluble, especially of late, for two reasons which are bound up with the nature of the two chief objects of expenditure. The expenditure for reconstruction, provided for by borrowing, has been carried on almost unabated because it is described as "recoverable" or "chargeable to Germany" in the Government accounts.

The other part of the problem is that of the National debt. Already more than one-half of the actual revenue goes into the ever-greedy maw of the internal

Continued on Following Page

The Week in Europe

By Nicholas Roosevelt



THE rapidity with which the Reparation Commission and the various Governments have taken preliminary action on the Dawes report has given rise to optimism in Europe, tempered with surprise. No one had expected that within ten days after the report had been transmitted to the Reparation Commission that body would already be calling upon Germany for drafts of the necessary laws to put its provisions into effect. Only the long headed are urging caution, and pointing out that there are many delays between acceptance and fulfillment, and many possibilities for serious disagreement over the political questions arising out of the recommendations of the report.

Politicians at the Bat

Accepted the report—"provisionally"—in order not to be the first to raise objections, and so draw the ill-will of the world upon itself. Each is waiting for the other to protest, so that, when public opinion is focussed on the objector, the silent nations can then rise up and make their own protests while the first objecting nation is drawing the fire of the world's criticism. In other words, the British and Germans are hoping that France will object, and the French are expecting that either England or Germany or both will insist on conditions. It is, therefore, a question of manoeuvring, with the purpose of forcing the other fellow to speak first.

Undoubtedly the principal political factors which will cause discussion and possible disagreement are the evacuation of the Ruhr and the establishment of the machinery to supplement the provisions of the Dawes report in case of German default. Poincaré has repeatedly insisted that France will not take her troops out of the Ruhr. He has also often said, however, that she would be glad to reduce the forces to a minimum consistent with the situation. There is no reason to believe that, if Germany makes serious efforts to carry out the Dawes plan, France need keep more than a handful of troops in the Ruhr. Conversely, there is no reason to believe that, so long as the Germans are not planning evasion, the Germans need be hampered by the presence of these troops. Germany will, of course, insist on their withdrawal. She will raise all manner of reasons to show that their continuance in the region is in violation of every principle of the Versailles

Treaty, the Dawes plan, and the accepted practices of nations, &c., &c. But the French will be adamant.

Another phase of this same problem is how soon France and Belgium may be expected to restore complete economic control of the region to the Germans. According to Paris reports it was understood among the experts, the French representative concurring, that as soon as the 800,000,000 gold mark loan had been raised, the French and Belgians would relinquish their economic hold. It stands to reason that the French will not act in this matter until there is no more doubt that the plan will be carried in good faith by all parties. They cannot risk relinquishing their present advantages unless and until the entire plan is being put into effect. When that time comes, however, there is no doubt that they will do their part. Not only have they underwritten that portion of the experts' report which specifically provides for the restoration to Germany of her economic unity and sovereignty, but M. Poincaré, in his original instructions to the French delegates asked that they make provisions to include in the system of control which the Dawes Committee would propose, "the present control exercised by the French and Belgian Governments over the pledges which they hold in the occupied regions." In other words, he envisaged the relinquishment by the French and Belgians of their special guarantees in exchange for a more general system such as has been laid down by the committee.

Inter-Ally Debts Again

Premier Poincaré is expected to make such action conditional on the reconsideration of the totals of all the intergovernmental debts. He has always been insistent on the theory that debts and reparations are inseparable, and only with great reluctance has he paid deference to the contention of our own Government that the inter-alley debts could not be adjusted until the reparations problem was settled. Mr. Hughes and his predecessors have consistently held that, although the debts would be affected by the amount of reparations paid, the sum which Germany could pay was not affected by the sums which France and Britain owed us. Poincaré, although never accepting this thesis, at least dropped the matter for a while, but it is known that he still insists that any reductions made in the total which Germany is to pay must be offset by a cor-

If pressure is brought to bear to fix the sum total which Germany is to pay,

responding reduction in the total which France must pay Great Britain and the United States.

This naturally raises a delicate problem. Opponents of Poincaré's theory point out that his project means, in effect, that the American taxpayers will shoulder a portion of Germany's reparations payment. Against this is the argument of those who say that we should cancel a large portion of the inter-alley debts on the ground that they were incurred in the common cause, and that they are properly part of the United States's share of the cost of the war. To the European it is of little importance which of these reasons finds support here. The one thing on which all of Europe is unanimous is that America should cancel Europe's debts. This is the sort of "practical" cooperation in European affairs which would be welcomed abroad with outward gratification and inward merriment. The precedent would be most encouraging for the Europeans in case of another war.

Guarding Against Default

What supplementary penalties can and should be devised in case of willful

default by the Germans? The first thing is, obviously, a definite understanding between France and Britain as to the measures to be employed. Nothing would do more to encourage fulfilment. If the Germans know precisely what they must expect in case of non-fulfilment, and if this expectation is sufficiently unpleasant and unprofitable, they will make every effort to avoid defaulting. The situation is not unlike the state of affairs at the outbreak of the war. Had Germany been certain from the start that England would side with France and Belgium she would never have risked being the aggressor. So long as she is convinced that England will stand by France she will not voluntarily risk the consequences of evasion.

What the French proposals in this respect will be has not yet been made known. It is expected, however, that they will include provisions for the seizure and operation of certain of the mines and factories in the Ruhr region through joint action of Germany's creditors.

Russia Wants Money

While Central

Europe is getting a helping hand, Eastern Europe is knocking impatiently at the door of the Western World. The Russians, already aware of the truth stated by Secretary Hughes,



RAMSAY MACDONALD
Prime Minister of Great Britain

that mere political recognition has but little effect on trade, are now earnestly demanding credits in London at almost any price. They have receded a long way from their original hopes that the Labor Government would furnish them credits of \$750,000,000, without interest. Since the London bankers have informed Ramsey MacDonald of the conditions which they believe essential to the granting of credits to Russia, the extremists have comforted themselves by pointing out that Labor, rather than the bankers, represents England. At the same time among the moderates the realization is growing that the bankers control the purse strings, and that they must be placated if loans are to be obtained.

Distasteful as this is to a nation that scorns "capitalism," the anxiety of the longheaded ones among the nation's leaders to emulate the hated "capitalists" is sufficiently great to make it likely that they will do all in their power to comply with Britain's terms. These much resemble those laid down several years ago by our own Government. They include a recognition of private and public debts; the restitution of private property to foreign owners; assurances that private property will henceforth be protected; assurances that contracts will be respected; non-interference of the Government in the legitimate financial and commercial relations between individuals and concerns of both nations; and, finally, abstention from propaganda. In other words, the British bankers are "unreasonable" enough to insist that Russia shall assure to foreign interests the same rights generally granted and accepted by the civilized nations of the world.

Sooner or later Russia will have to accept these conditions. It is to her own interest to do so. So it may be expected in the coming months that reports will come out of Russia of further steps toward "normalcy" on the part of the Soviet authorities.

France Turns to Tax Reform

Continued from Preceding Page

debt and, although the situation may be prevented from becoming very much worse, nothing is in sight which can make it materially better. By the middle of 1923 the internal debt, as shown by C. E. Lyon of the United States Department of Commerce in *The Annalist* for Sept. 3, 1923, had already reached the stupendous total of four hundred thirty billion francs, or (at par) about eighty-three billion dollars, several times as much as the nominal reparations claims of France against Germany.

French financial accounts are made out in such a way that the actual deficit does not at first appear. Like that of most of the sometime belligerent countries, the French budget is prepared in

two sections. The first is the "ordinary budget," which balances, and the second is the "special budget," or the "budget of recoverable expenditure," which contains the immense expenditures charged to Germany but actually provided for by increasing the internal debt.

THERE is beginning to be heard from French soil, especially from François Marsal's own Left, the type of criticism which appeared recently in the editorial columns of *The Manchester Guardian*. "French finance is never what it seems," said the writer. "When M. Poincaré talks of balancing the budget of 'recoverable' expenditure out of revenue, he does not mean, as one might suppose,

that borrowing is to cease. He only means that the expenditure which he chooses to put in the budget will be met out of revenue. Of the total expenditure on reconstruction account which will be necessary this year, and which will be a direct obligation of the State, less than half will be covered by revenue, even if M. Poincaré's proposals are carried."

About a month later, when the Government's so-called reform measures were well on their way, the bond issue authorized was reduced to 7,000,000,000 francs. It is understood that, at the same time, the Government reduced the estimates of amounts to be spent for reconstruction in 1924.

Coming at a time when borrowing had

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Farmers' Troubles and Their Remedies By EDWARD A. BRADFORD



OW that Europe (not excepting England) has changed its Governments either in fact, or form, or both, our Government is one of the oldest extant. But Americans are perennially youthful and least sophisticated in those sections dominant in our politics. The genuine American Bourbons are the farm bloc, which forgets everything and learns nothing by experience. The farm blocs, like the poor, are always with us, with little to choose between the old and new blocs, or the Eastern and Western. The last in the line—the followers of Norris, Brookhart, Magnus Johnson, Ladd, La Follette, the Nonpartisan Leaguers, and others too numerous to mention—are fit successors of the leaders of Shay's Rebellion in Massachusetts. Wars are always fought by inflation, and the beginnings of peace are always painful, but with the pains of new growth. Americans were poor before the Revolution and poorer after it. Prices rose with paper money, which endeared itself to patriots by association with political liberty. More paper money was demanded by the agrarians as relief from the post-war readjustments of values to a specie basis, a sort of slavery to monarchical institutions. "Instead of making the painful effort to obtain relief by industry and economy many rested all their hope on legislative interference." So reads Marshall's Life of George Washington, in a passage which might seem a custom fit for today's events. From the Life of John Adams we learn, that "it was the upheaval of the poorest class to throw off all law of debtor and creditor." The courts were closed, the lawyers were denounced as extortioners, "nor were there wanting artful, restless, discontented individuals, deceivers rather than deceived, such as always step forth on such occasions" to inflame the popular discontent and to flatter popular delusions." Shay's Rebellion was in form anti-governmental, or political. In essence it was economic and financial, rooted in inflation as a cure for distress, with recourse to legislation to scale down debts and control prices, by uprising of the common people against the money power.

The twenty-five years between the two Banks of the United States were marked by bank note inflation throughout the Mississippi Valley, with the customary post-war incidents of distress and readjustment, and by political movements worthy of the children of the rebels of Shay's time. It was of this

time that Harriet Martineau wrote that Americans hated each other, perhaps more than they hated the British. They told her that New Englanders were all peddlers, or canting priests, that Southerners were heathens, and Westerners barbarians. The Easterners had gained wealth and learning, and were creditors. The Federal courts disallowed the relief laws of the Western legislators, and bondholders of both New and Old England gained such an unfavorable impression that in their haste they associated democratic rule with dishonesty, even as the distressed debtors thought that a specie basis was a badge of slavery to monarchs and aristocrats.

Books have been written upon the alternations of inflation and deflation as the surges of population from the East developed the West, advancing as credit was enlarged to take up increasing land values, halting while values were consolidated by development of industry, and advancing again as the progress of the farm frontiers exterminated the aboriginal occupants. It has been called a century of dishonor in the relations between the red and white races. It also was a century of episodes like the present, except that the divisions of fortunes and opinions now are all between the whites, the reds no longer cutting any financial or political figure. The unit banks of the distressed farm regions sprang up like mushrooms after the popular outcry killed the second United States Bank, and they died after popular disillusionment, even as they sprang up and died within the last few years, with similar denunciation of the Federal Reserve. It is possible only to mention in passing the likeness of current events to the sequels of the Civil War's inflation, deflation, and recuperation. It is necessary to admit that there is no present demand for the printing of greenbacks or free coinage of silver. That much has been learned. But the grangers, the farmers' alliance, the populists have been succeeded by a farm bloc, which resembles them in reliance upon legislation to cure what legislation did not produce, and with which legislation has nothing to do, not excepting the tariff. Admittedly, it is a tariff of abominations, and cries aloud for amendment. But its influence is trivial, compared with the worldwide disturbance of all prices by the war expenditures by all nations of \$208,600,000,000 currency.

Here lies the explanation of the increase in value of farm lands which leads the farm bloc to wail the depreciation of their land values by \$13,000,000,000. It was the loss of wealth which the farmers who did not sell their land never had, and which can never be restored

until the world is ready again to expend another \$208,600,000,000 for the delirium of glory and destruction in war. Farm land is worth only what it can produce when the world is in economic balance under normal relations of supply and demand of goods. Tariffs and other taxes can somewhat influence the proportions in which specific goods will be produced or distributed by domestic and international exchanges, but the effect of such legislation will be more in reduction of hindrance to economic betterment than increase of progress. Drunks think there is no bad whisky. Tax addicts seem to think that there are no bad taxes, and that one tax deserves another. That is the position of the farm bloc, which denounces the undeserved gains of industry by the tariff's stimulation of factory prices, and demands like privilege for farm products. Farm product prices should be raised to the pre-war ration to prices of manufacturers and the tariff should be distorted even to the extent of an embargo on imports, and the unlimited expenditure of tax money to promote exports, so farmer spokesmen argue. It is an idle dream, impossible of execution. Foreign eaters are raising their own foods, as they could not when they were fighting. Americans will not enlarge their consumption of farm products as prices are raised, and they will not endure eating dear food while the quantities which might reduce the cost of living are moved away from them artificially.

THERE are good reasons why the tariff cannot protect the products of the farms as it does products of the factories. The overproduction of the farms cannot be controlled as well as that of the factories. The production period of the factories is shorter, and nearer to the course of prices than the farmers. They must take longer views, with greater chances of error in estimating their output and the demand for it. The farmers have given hostages for large production in the purchase of lands at war-stimulated prices, which now must earn their mortgage interest. The market at home for farm products is not capable of indefinite increase, like the market for factory products. When eaters have had enough they will eat no more, while there is no limit to the amount consumers can be enticed to spend for other goods.

The farmer's present distress is due to the fact that in 1923 he exported only 2 per cent. of total farm production, against 3 per cent. in 1922. The decrease might have been turned into an increase if the millions of hungry foreigners had been able to buy food. They could not consume because they could not produce, for the same reasons that affect the rest of the world more than the United States. There never will be too much food in the world. Some farsighted see signs of a growing deficiency of food in the United States as population grows faster than farm production. The Harvard Professor of Biology says that Americans will be hungry themselves in forty-four years. Others may think that the capacity of our farmers to produce will grow with the demand and the price for food. That is apart from the point that the tariff cannot help the farmers to raise their price level to the level of factory goods. Both levels are doomed to fall. The factory level will fall further and faster because there is no limit to the capacity of factory production. Both levels will fall because both are above

the gold level. The stilts on which the two price levels are supported will be leveled by lowering the higher, not by raising the lower. This will be brought about by the interchange between countries of goods and gold in proportion that goods are cheapened in relation to gold. There is the capacity of almost unlimited demand for all goods and foods in the adjustment of the reparations question.

THE farmers' demand for their share of the tariff swag denotes a shift of the demand for relief from financial or industrial methods. The agrarian wolf has donned the skin of a sheep of a different color. Of that there are more signs than can be detailed, but some may be mentioned. The list is pathetic for its failures, but the failures have only stimulated the farm leaders to find substitutes and to redouble their energies. Our Government was designed to be a regulator of conduct, extending the protection of police power to the good against the activities of the evil. But the farmers are among leaders of the demand that the Government shall assume all sorts of complicated social and economic tasks, acting as a sort of earthly Providence in the distribution of rewards, the correction of inequalities of distribution of goods, the regulation of prices, and so on. The President answered the farmers' demand for relief through the tariff, and raised the customs 12 cents, but the price fell almost equally. Congress passed the stockyards act for the protection of the prices of cattle, and within a few days testimony has been given that the Secretary of Agriculture had administered the act in the interest of the packers instead of the farmers, and that the packers had defied the Secretary. Senator Robinson, on the floor of the Senate, charged that three of the Tariff Commission had acted as representatives of the "interests" instead of the growers of sugar and cotton, in which the accused commissioners had financial affiliations. The Government made reports on sugar and cotton which disturbed the markets and offended the planters. There were similar complaints regarding Government action upon binding twine for harvesters and oil. The Pomona Grange demanded an investigation of charges that the War Finance Corporation had loaned money to financial interests when the small farmers had not been able to borrow. In fairness it must be said that although two Western Senators admitted the loans, it does not appear that the loans were irregular, or were any fair grievance to the complainants. There was no provision that the Government should make loans directly to individual farmers, and the Government is not organized for such duties. But the farmers feel aggrieved, nevertheless.

The list might be lengthened. These examples suffice to show that there is no novelty in the farmers' crisis. Now, as repeatedly hitherto, the farmers rely upon the Government to give them relief, and are disappointed in doing so. With no denial of the distress, and no lack of sympathy with it, it is necessary to say that all experience shows that the farmer is his own best friend, and that reliance upon himself is his best route to renewal of his fortunes. In other lands now other farmers are asking Government help. Premier MacDonald thinks that British farmers need stimulating,

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APR 21

A Buyer's Market for Soft Coal Is at Hand

The Three-Year Peace With Labor Assures Bitter Competition and Low Prices

By H. A. HARING



NE custom of the coal trade is that contracts expire with the last day of March of each year. The present month, therefore, is the time when new contracts are making. The price of the coal under these new contracts is more largely based on men's judgment of market conditions for the year to come than on the cost of production of the coal itself. The forthcoming year will be only the second time since April, 1915, when market conditions promise to be anything like normal, and the only one out of the ten seasons when no element unfavorable to the buyer appears in the offing. In coal mining, as often in these columns emphasized, the "normal" condition is that of over-production, when supply so far outruns demand that prices are depressed. The year 1923 was normal so far as bituminous coal was concerned, but uncertain for anthracite mining, inasmuch as strikes hung over the mines until late in the year.

So far as anthracite coal is concerned every outlook is favorable to the buyer. Production has been without interruption through the Winter, amply able to care for current demand. Prices have held steady, with but few variations from "circular." At the present time, some hard coal is in storage in the Northwest, where the mild Winter has consumed less than was carried up the lakes last Summer. In the Eastern and New England States there appears to be an accumulation of approximately three weeks' supply, a condition quite unusual at this time of the year, which has occurred only twice before in the last twenty years. The effect of these surpluses is to be observed in the April 1 reductions of price at the mine-mouth, for prompt shipment. The mines are endeavoring to stimulate demand for the three months of April to June, before the full tide of Summer storage of this grade of coal gets under way.

There is no likelihood that anthracite prices will, during 1924, advance over those of last season. Nor will they decline. Demand for this product is always comfortably in excess of supply, the excess being just about enough to compel the consumer to accept delivery evenly throughout the year. The last twelve-month has, however, introduced into the hard-coal industry a new element of uncertainty which is a matter of concern to the producer. This arises from the serious inroads of competing and substitute fuels whose opportunity has been made by the increasing prices asked for anthracite. The better grades of bituminous coal have established themselves to the displacement of anthracite, excepting only in New York and New England, and even in these anthracite-loving communities the smoke of the sky-line proves that much soft coal is being burned. Even more than the advance of bituminous coal has been that of fuel oil for apartment and residence heating. The latest estimate is that for office buildings and apartments in the three cities of Boston, Philadelphia and New York oil has displaced, within two seasons, the equivalent of 5 to 6 per cent. of the total output of the anthracite mines. This percentage, not large in itself, is yet large enough to threaten an upsetting of the balance of demand against supply.

In this manner the mine operators are forcing more economical coal com-

petition within the bituminous industry for the period of the new wage agreement, setting unionized mines against non-union, and high-cost mines against low cost, will eliminate some mines and many miners. It will force greater use of machinery in coal mining and bring about a permanently lower cost of production, which should mean a lower price level.

Anthracite also is nearing a price crisis in the increasing competition with bituminous and oil substitutes, and must before long offer a lower price to consumers.

Demand has always been the greater—to the great comfort of the mine owner in the hard-coal field. Should the popularity of fuel oil continue to grow, added to increased use of bituminous coal as a substitute, it is possible that another year may bring a reversal of time-established relations. Supply of hard coal may exceed the demand, with the results like those due to the same cause in the bituminous industry.

This situation is not likely to occur in 1924. It does impend, however, and unless some unforeseen disaster overcomes the mines, it will in another year become a price factor. At the present time it is a sort of potential price factor, not appreciable to those who buy only the domestic sizes of anthracite. To concerns who buy steam sizes and who buy in quantities large enough to render them important customers, concessions in price are already being made, to the end that they may be kept to the use of hard coal rather than driven to one or the other of the substitute fuels.

NEVERTHELESS, even the domestic user of this coal may read sign-posting of better conditions. The associated operators of the anthracite mines have undertaken a campaign of publicity to show the "money-making possibilities of burning the cheaper sizes of anthracite," and "how to cut down the cost of heating your home," both of which phrases sound a bit queer coming from the owners of anthracite mines, who in the past have appeared not to care about safeguarding the consumer's dollar. Nor have they, until this present year, bothered to inform us that such a thing as "cheaper sizes" could be had. Further proof that the anthracite mines now regard themselves as competitors for the consumer's dollar may be found by examination of his coal pile, each householder for himself. He will find less of slate and of impurities than two years ago. He will also find that his furnace coal (stove and egg sizes) is differently sized; there is unmistakably more admixture of smaller sizes than formerly. Similar examination of the chestnut coal he buys (for range or heater) will reveal as much as 30 per cent. of pea and buckwheat sizes, none of which, until recently, were to be so found.

Turning attention, now, to bituminous coal, we enter the field that is of peculiar interest to the purchasing department of industrial concerns. For both the railroads and the mills of the country, with minor exceptions, are "steamed up" with bituminous coal. It is of bituminous coal that the remark is common, "Too many mines and too many miners." The keynote, too, of the 1924 situation is "too many" and "too much." It is a condition that makes the buyer s. / but portends bankruptcy to the producer.

At the beginning of January stock piles of this coal were near the peak of their record, following a whole year of accumulations above requirements. The three months since the first of the year have witnessed still further surpluses, until, at mid-April, it is probable that all records for stored coal have been exceeded, with but one exception. Stocks are easily twice normal high points. Storage was induced, throughout 1923, by low prices. Particularly with the railroads fear existed of another strike early this year.

The strike threat has vanished before the fact of a newly executed three-year contract for the unionized mines of the North; mild weather has slowed up consumption; lack of storms during the Winter has permitted current receipts equal to current needs; even in the Northwest, surpluses of 12 to 15 per cent. of a year's supply remain on hand. Nowhere is there apparent any lack of coal. Salesmen are begging for orders, and the inevitable has happened. Prices have steadily sagged to lower and lower levels, tumbling rapidly in March and early April, so that at the present time they are at the lowest point in three or four years. The bituminous coal market is lifeless. The largest buyers (the railroads) have decided to use up their coal piles before Summer weather threatens them with "firing" and deterioration, and in this decision they are followed by the mills and large factories.

THE coal trade is at sea. Panic has taken hold of those operators whose mines are of the high-cost variety, because they are losing contracts of long-standing connections. Prices are quoted which such operators simply dare not meet, and yet to permit the business to slip away means that these contracts are lost beyond hope of recovery. The market is, therefore, distinctly a buyers' market, with no prospect that it will cease to be of that character for a long time to come. Certainly prices of bituminous coal will not advance during the eight or nine months before the end of the year, and barring the unexpected they will continue low for nearly three years.

Among other features of present conditions which make it certain that prices will continue low, even after surpluses have been used, is the fact that the newly executed contract with the miners is a long-time agreement. The recognized period, for nearly thirty years of wage settlements, has been two years, and since 1916 no agreement has been binding even for as much as two years. The three-year settlement means peace in the industry. To the consumer it connotes security. But this very security to the public (and it is real) has disrupted the mining industry with about as great a shiver of insecurity as it has ever had. The little world of coal mine operators never was torn by such dissensions as have arisen since the signing of the Jacksonville wage contract, and if the industry had possessed any central organization it would have been torn to shreds. As it is, the industry always has lacked organization, and nothing existed to disrupt. It is none the less significant, however, that several of the district organizations of operators have deposed from office those men who, in their behalf, sanctioned the recent compact with the miners.

The most that has been claimed for the recent settlement is that it may prove to be the "salvation of bituminous mining through permitting a long period of uninterrupted competition which will weed out superfluous mines." Economically speaking, this is likely to occur, but those who are to be weeded out do not welcome the outlook. For three years to come, no mine within the unionized fields of the Northern States can reduce payroll items, which are to be maintained at their wartime level, and yet every mine faces a ruthless competition in a market which will consume, for three years, only

about one-half of the coal that can be mined.

THE three years of peace, in other words, have precipitated what has been inevitable for twenty years. Bituminous mining must pay the economic penalty for its economic sins. Overdevelopment and overproduction now face solution. Some mines, and many miners, must quit. Competition will decide, by selective methods, who shall drop out of the industry. It is this competition that has caused the panic among operators.

For, without any question, this competition will be one of selling price for their coal. Fitness to survive in the mining of coal will depend on ability to produce coal at a profit with prices going lower and lower. The low-cost producer will submerge his high-cost neighbor. It is little wonder, then, that operators have a feeling of terror as they approach mid-April, the date of renewal of selling contracts. To contract their output at a low figure means certain loss; to refuse contracts means that they will not continue at all.

Competition for survival is not only among the unionized mines of the Northern States which have signed the new contracts for wages. This whole group of mines comes into competition with an outside group composed of the mines of the Southern States, mines non-unionized (or if unionized not solidly entrenched). The Southern mines operate on wage scales far below those of the unionized Northern mines. What is more to the point, the Southern operators, far from being tied with a three-year agreement, are able to alter their wage scale almost at will, arbitrarily in some instances, and by negotiation with their men in others. Their scale has a flexibility unknown to unionized mining. The Southern mines, moreover, are equipped to produce about 40 per cent. of the country's soft coal requirements, and with this volume of output behind them they are able to invade every market of the country. Such consuming centres as Pittsburgh and Columbus, Indianapolis and Cincinnati, each of which lies within a coal-mining field, find it profitable to burn coal that comes from the distant States of the South. The Southern coal possesses the requisite fuel qualities. It can be mined so cheaply that, even with higher freights, it is laid down in the markets of the country at competitive prices.

This competition of Southern coal has been a growing menace to the Northern mines for a number of years. So serious has it become that many mining corporations of the unionized districts of the North, instead of developing new mines at home, have been investing their surplus capital in the Southern districts, with a view to spreading out their risks in what is always a risky industry. The mines of the South have been growing fast. A personal opportunity, during December last, to see something of owners and operators in Alabama, Tennessee and Virginia revealed that this Winter they have been pushing development even further than before, with the expectation that the Northern mines would go on strike rather than sign the new wage contract. The Southern mines, as a result, are in position to offer more serious competition in 1924 than ever they have, great as has been the past.

Within the industry, another source of coal supply swells the difficulties of the unionized mines. This is the production of coal by the "open pit" or "stripping" method, where the coverage is thin. Originally this method applied only to outcrop coal, but powerful steam and electric shovels, aided by powder to break up the rocks, now load coal from beneath as much as forty feet of overburden. This mining method is the exact opposite of deep-mine processes, in that it is entirely mechanical, whereas deep mining

is mostly hand labor, with a minimum of machinery. The "stripping" mined coal is, accordingly, low-cost coal. It is produced for one-third to one-half the cost of deep-mined coal of the same field.

Approximately 3 per cent. of the bituminous coal of the country was, last year, taken from these open pit mines. This percentage is not large, but its extreme significance, in the competition of the business, lies in the fact that the major part of it comes in territories close to the great industrial cities of the Middle West. Ohio leads, with one-third of the output. That State is followed, in order, by Pennsylvania, Indiana, Missouri and Illinois. The "stripping" coal is, therefore, a factor of mighty importance in the coal markets of those States—particularly their manufacturing cities.

Coal mining has probably advanced as

little, in its operating processes, as any industry. Like cotton picking, it is principally a manual labor industry. Some machinery is used, yet fully 80 per cent. of the work about a coal mine is of the manual sort. Viewed in a disinterested light, it is certain that wide introduction of machinery is to come. Nothing can prevent, not even the opposition of the miners' organizations which regularly boycott mines that attempt to install advanced methods. Conveyors and mechanical loaders would seem to be the logical outcome of the present situation. Manual methods, with high wages, will not reduce costs of the unionized mines so that they can hold their own in competition with the mines of the Southern States, and in competition with such producers as the "stripping" mines of their own fields.

The high-cost mines must suspend,

simply because the period beginning with this present month will usher in a protracted season of low prices. Bituminous coal, be it repeated, will move to lower and lower levels of price. There is no measure of how far the sag will go. Every one who buys coal for future delivery, and every one who stores coal, in the immediate future, runs the risk of loss. The industry can not escape the inevitable economic law. Prices must come down, with removal of weak producers, until supply and demand are more nearly on a level. Naturally, the mine owner objects to these price reductions. They spell disaster to him. His only recourse—unless he elects to be one of those to be eliminated from business—is to turn from hand labor to mechanical equipment.

For the purchaser of coal, on the contrary, the outlook is rather enticing. Cheap fuel is assured for three years. It is probably assured for more years to follow. This does not mean that the buyer will save a few cents here and there, as he proves to be a clever bargainer. The condition is more fundamental than that. Competition will drive down the price immediately to lower levels than we have known for ten years. This will be the immediate phenomenon. The deeper meaning in the situation is that unknown economies and improved mechanical devices will be introduced into the mining industry. These will be adopted by the mine owners in their desperation to save their properties, but once introduced coal will thereafter be produced for less cost. Prices for bituminous coal will ever tend to hang close to the cost line. This is for the reason that tremendous overproduction exists, and this overproduction will continue even with the development of labor-saving methods. Large surpluses break all markets.

THE last two months have brought in bituminous coal trade one change that may affect distribution methods, especially in New England. It may or it may not influence the price.

Arrangements are credibly reported to have been made by the railroads interested to carry coal from the Southern States to New England by all-rail routes. The present method is to transport the coal by rail to tidewater ports (Baltimore, Newport News, Norfolk), thence by ocean to New England ports, thence again by rail to inland destination. Although such a method seems indirect, it has the great advantage that coal is laid down at the New England interior point for 50 to 80 cents a ton less than the all-rail rate from mine to destination.

The British taxpayer, who has contended with a heavy burden of taxation, and direct taxation at that, throughout the entire post-war period, is still dissatisfied with the obligations which the French taxpayer recognizes. He claims that with the 20 per cent. increase the French taxpayer will be paying only about 35 per cent. of the amount which the British pay annually.

The financial measures adopted in the early part of 1924 may be far from "tax reform" as the phrase is used in Great Britain or the United States; they may leave untouched the general balance of direct and indirect taxes and the high proportionate military expenditure; they may even leave the Frenchman with a lower tax burden than that of one of his recent allies; but they undeniably represent a recognition of the severity of the country's fiscal difficulties and an earnest if belated attempt to go to the roots of the matter. If the fall of the franc brings about a more diligent cultivation of present resources and an unwillingness to continue to mortgage the future, it will, paradoxically, produce that very faith in the integrity of France which seemed at the moment to be threatened.

There is something startling in the

intermediate carriers—those connecting the Southern fields with New England—who now share no part of this traffic, feel able to handle the tonnage. They also covet the freight revenue. It is their purpose, according to dependable report, to carry this coal themselves, without dumping into vessels and reloading into cars for the short haul. The undertaking seems possible, this year, because coal at the mine mouth will be available at such low prices that the additional 50-80 cents of transportation cost will not be reflected in the final price. The cost to the consumer promises to be slightly less than heretofore, although the carriers will be exacting heavier tolls.

The undertaking holds interesting possibilities for the whole coal trade. If in retaliation the coastwise carriers should precipitate a rate war to retain the traffic they have had for two generations, it is not impossible that prices for delivered coal in New England would be slashed. Should that occur, an outburst of price-cutting is reasonably sure to break out elsewhere, and the imagination fails to tell what might happen.

The Annalist Business Bookshelf

New Standard of Value—A Picture of Coal Mining—Essentials of Cost Accounting

THE ECONOMICS OF FREEDOM.
By David Atkins, member of the American Institute of Mining and Metallurgical Engineers. 349 pp. New York: Duffield & Co. 1924.

By Dr. ROWLAND ESTCOURT

THE last quarter of the nineteenth century produced few things more noticeable than the advent of engineers into every realm of industry. Previously they had only been recognized in railroads, mechanics and hydraulic undertakings, but then they entered the fields of chemistry, electricity and efficiency generally, and, as a noted economist has remarked, "if there is any root or branch of industry that is free from them today they will invade it tomorrow." More than forty years have elapsed since Carters, C. E., brought out a noteworthy work on economics, and since that day the realm of economics has proved more and more attractive to the engineering fraternity. The essence of the engineering faculty is exactitude in measurement, and its exponent has come to think that this method is of universal application. Whether or not the rest of the world will agree remains to be seen, but, meanwhile, the engineer proceeds to spread himself over every realm of thought. Lately it has been apparent that even the currency question has not escaped him, and the latest arrival is a rather massive volume, illustrated with diagrams, which the author denominates as "A Contribution to the Theory of Taxation, Value and Currency on a System of Measurement Based on Calculable Factors." Although Mr. Atkins calls his work "The Economics of Freedom," which has rather a political flavor, it has no political connection whatever, his idea of freedom being apparently the freedom of the engineer to arrange all human concerns on a basis of calculable factors as opposed to arbitrary standards. Few readers of THE ANNALIST would fail to find enjoyment in the masterly and humorous exposition of the "Ailments of Democracy" as set forth in the opening chapter. Throughout the work the destructive criticism is incisive and presented in such racy terminology as to commend the work as a piece of enjoyable reading, even though we may not agree with its conclusions.

Mr. Atkins is a widely traveled man and a close observer of men and things. Few commercial men have a better industrial knowledge of the mass of islands that exist between California and the Asiatic mainland. Many places that he has visited on business are scarcely known outside the domain of the naturalist. But when we remember that the epochal "Origin of Species" owed its inception to these localities, we cannot irreverently regard investigations in other domains conceived in the same localities, and, like the "Origin of Species," developed among the busy haunts of men. Like Darwin and Wallace, Mr. Atkins is no denizen of the simple life, but fulfills his destiny in the market places of humanity, there attending to the material needs discovered in his travels. Out of this process arises his attraction for finance and exchange, his business being largely influenced by such considerations. His methods thus come to be applied to economic considerations by giving us chapters on "An Attempt to Calibrate Economic Factors," "A Dynamic Theory of Economics," "Gold, Our Factor of Havoc," "Single-Tax and Other Epistles," "The Necessity of Measurement," "The Touchstone of War," "The Means of Measurement," and so on, leading by easy stages to his "Clue to Value" and a discussion of "Our Dollar Wealth," "Our Basis Wealth," "Volume of Currency," "Temporary Credit" and his "Conclusion," wherein he states that "to utilize, for measuring and facilitating the flow of national effort, such a device as the gold standard—a device which is inadequate, unscientific, untrustworthy and out of our control—is unspeakable economic engineering, no matter how amply supported by tradition. Any period of great demand overtaxes this archaic reservoir, and the whole machinery of production slows down or finally stops, as in our depressions or panics. Demand, in terms of human effort, is unimpaired, but demand, in terms of gold, is checked." This makes it obvious that a new standard is advocated. His contention is that "economic value is still a myth * * * basic precision in its measurement is a prerequisite of freedom in any given area, over any extended period of time."

It has been well said elsewhere that, up to the middle of the nineteenth century, the technological plan of things was drawn in two dimensions, whereas under the new technological dispensation the industrial system and its growth may be said to move in a space of three dimensions. This is obviously what Mr. Atkins feels, and in doing so realizes a need to bring our currency into the three-dimensional area. Things move fast in these days, and Mr. Atkins may perhaps prove to be not so very far ahead of his time after all. Offhand we may not agree with his conclusions, but he is well worth a hearing.

THE STRIKE FOR UNION. By Heber Blankenhorn. 263 pp.

GOVERNMENT OWNERSHIP OF COAL MINES. By Julia E. Johnson. 325 pp. New York: Both published by the H. W. Wilson Company for the Bureau of Industrial Research.

By H. P. PRESTON

MR. BLANKENHORN deals with the Somerset strike of 1922-3 in its relation to the law of the land, the problem of union support and raises the question, for the public, of the status quo in the coal industry, union versus non-union. While Mr. Blankenhorn makes every endeavor to be fair and impartial, he deals with more or less lurid material, and, through the inclusion of such a mass of testimony, speeches, quotations and personal accounts, he tends somewhat to bewilder the reader.

It is impossible here to recount the numerous details of the opening stages of the Somerset strike. The most interesting part of it is that which deals with the manner in which the miners became unionized. From the author's account it would seem that the movement was largely a spontaneous outbreak on the part of the miners. The majority of these men, long dissatisfied with their working and living conditions, saw in the strike of the 500,000 United Mine Workers of America an opportunity to make a strong stand for their rights. That their strike ended in defeat was through no fault of the Somerset men. At the last minute the district was more or less abandoned by the union, and it was impossible for it to maintain the strike independently.

The question of rights and wrongs is involved. Nowhere is the issue more confused than in the coal industry. There can be no question but that an industry which has strikes that are virtually small civil wars must have something wrong

with it. However, the matter is far too polemic to be entered into here. Mr. Blankenhorn sets down a great array of facts. The conclusions which the reader draws from them must be individual.

The author states in his preface: "Readers will notice that you can't keep a book on coal from turning into a book on democracy. It is very disappointing." In his conclusion, the most admirably done piece of work, so far as logic goes, in the book, Mr. Blankenhorn points out that the United Mine Workers of America suffers, in its organization, from the same ills as our body politic. The miners' union wants nationalization. But it has never worked out any adequate plan whereby to attain this end, and one even wonders if it has ever gone much further than merely using the term as a catchword. Mr. Blankenhorn mentions that the union wanted to compel the operators to make public the facts of coal mining—that is, the facts of the operators' profits and mismanagement. When one of the districts started to give the public facts about the union it was promptly rebuked. This is one incident. Another is the fact that the union's policies' meetings are always secret. In other words, the author points out that, if the union wants, as it professes, to take the public into partnership, it must first gain the public's confidence. The United Mine Workers of America have a long way to travel before they will get such confidence. As a matter of fact, the entire labor movement of the United States has more to overcome in the public's indifference, if not hostility, than it has in all the antagonism of the so-called "interests." Mr. Blankenhorn's work is a valuable addition to the labor history of the country, however, and deserves the study of all interested in this movement.

"Government Ownership of Coal Mines" is a handbook. It is designed to assist those who may wish to debate upon the subject. But it is so filled with valuable information that it should prove a worth while work of reference for any business library. The book is arranged in four divisions, the first containing articles discussing the subject of coal mining and the ownership of mines in general. The second section is devoted to articles urging Government control; the third, against such operation. The fourth section deals with the troubled question of the control of prices. This section is confined, as far as possible, to conditions in times of peace, since war creates abnormalities which hardly serve to illustrate general contentions.

To review this compilation of articles would be both impossible and unnecessary. The general arguments for governmental control are the vast overdevelopment of the coal mining industry, with its consequent duplication of effort, instability, variable prices and general inefficiency. On the other hand, the entire structure of our present economic and social system is founded upon the right of private ownership and the inviolability of contract. To upset these things is not a light matter. Owing to the peculiar state of the coal industry, the usual argument as to the benefits of competition and private initiative is rather limp. However, let it be said that Miss Johnson has compiled, within the covers of one book, the most comprehensive selection of articles both for and against Government ownership in this industry that has come to my attention. Those who are on either side of the argument will find the book interesting and informative. A thorough bibliography is included.

Taken together, these two books pre-

sent a rather clear picture of coal mining with, however, the exception that an adequate presentation of the operator's side of the question is not present. Mr. Blankenhorn desires to be fair, but one cannot overcome one's prejudice or bias at will. Therefore, while wholly and heartily recommending both books to those business men who wish an intelligent knowledge concerning one of the most vital questions of the day, one also urges upon them a reading of some of the facts published by the Committee of Anthracite Operators, for instance, so that a balanced opinion may be formed.

COST ACCOUNTING FUNDAMENTALS. By L. T. Konopak. 235 pp. New York: The Ronald Press. 1924.

By ROBERT McDONALD

WHILE cost accounting is one of the most vital functions of business enterprise, there has been a tendency to overemphasize this work which has led, in the past, to the collection of costs which did not justify the expense involved in gathering the data. There are many books extant on the subject, each possessing its peculiar merit. Mr. Konopak's work deserves attention because it maintains a common-sense attitude toward the collection of cost data and it is written from the standpoint of the manager rather than the accountant. In other words, it presents the principles and practices of a cost system in a simple style, readily understandable by an executive without especial accounting knowledge.

The author emphasizes that cost accounting is a tool of management. It should be sufficiently extensive to furnish all necessary data for efficient operation. It should be as simple as possible in order that the maintenance expense be low. Mr. Konopak presents the more significant facts of direct and indirect costs, formulating general principles which may be adapted to specific instances. The operation of a cost system is simply illustrated by following through the workings in a given instance. Various other principles in connection with costs are enumerated, such as factory orders, method of accumulating costs, material and labor costs, overhead and its distribution. Some sensible advice is given on the planning of the design and size of cost forms. The importance of this single feature cannot be estimated unless one has experienced the results that come from lack of forethought in drawing up cost forms.

The section dealing with the use of costs in operating statements covers thoroughly the preparation of both over-

Continued on Page 492

AN ACADEMIC STUDY OF SOME MONEY MARKET AND OTHER STATISTICS

By E. G. Peake, O.B.E., M.A., LL.B.
With Statistical Charts and Tables, 6s.
Economic Journal:—"This book is an interesting attempt to test some of the theories of Political Economy by statistical records. The particular series of facts selected for examination are the interest rate in London for floating money, the discount rate on three and six months' Bank Bills, similar rates in Paris and in New York, and the London-Paris and London-New York exchange."

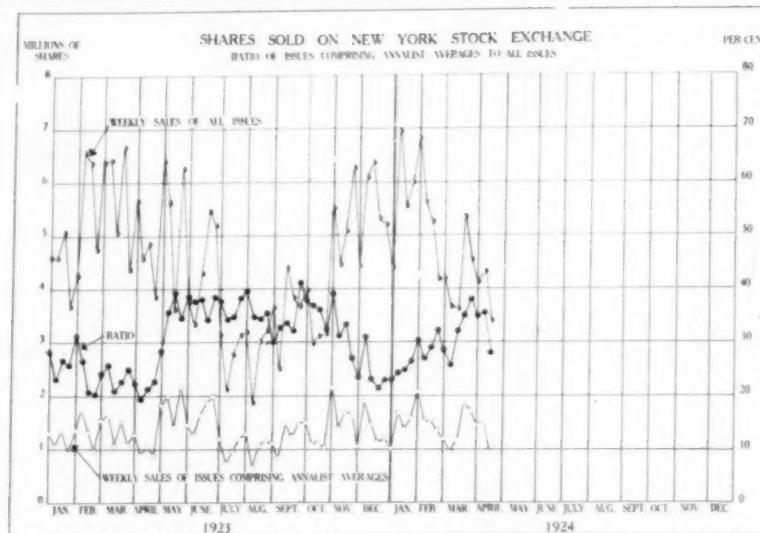
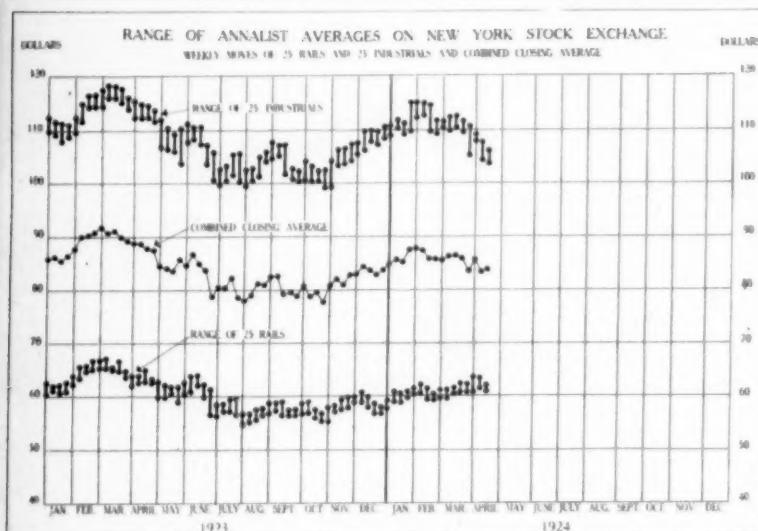
THE FOREIGN EXCHANGES

Being the Newmarch Lectures for 1922-23 delivered
By A. W. FLUX, C.B., M.A.
Demy 8vo. Cloth. 10s. 6d.
Illustrated by several diagrams and charts showing the course of the exchanges.

P. S. KING & SON, Ltd.,
2 & 4 Great Smith Street, Westminster,
England



The Week in the Security Market



TWENTY-FIVE RAILROADS.

	High.	Low.	Last.	Chge.	Last Yr.	Net Same Day	High.	Low.	Last.	Chge.	Last Yr.	Net Same Day
April 14.	61.60	61.02	61.16	-.08	63.46	April 17.	62.00	61.50	61.00	+.27	64.26	April 17.
April 15.	61.53	60.92	61.27	+.11	63.77	April 18.	Exchange closed.					April 18.
April 16.	61.83	61.28	61.63	+.36	64.54	April 19.	61.90	61.60	61.82	-.08	62.82	April 19.

TWENTY-FIVE INDUSTRIALS.

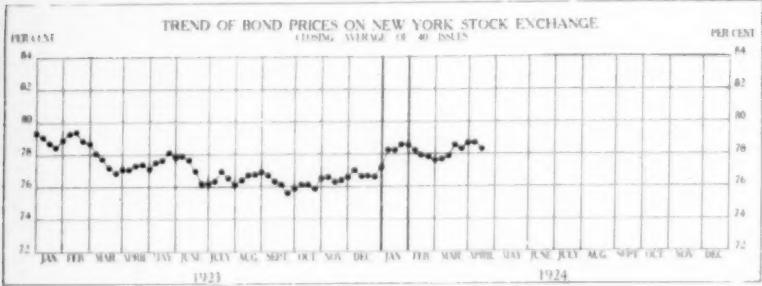
	High.	Low.	Last.	Chge.	Last Yr.	Net Same Day	High.	Low.	Last.	Chge.	Last Yr.	Net Same Day
April 14.	105.14	103.80	104.40	-.37	113.28	April 17.	106.14	104.89	105.77	+.51	114.30	April 17.
April 15.	105.09	103.82	104.74	+.37	113.58	April 18.	Exchange closed.					April 18.
April 16.	105.98	104.66	105.26	+.52	114.02	April 19.	106.10	105.50	105.75	-.02	112.88	April 19.

COMBINED AVERAGE—50 STOCKS.

	High.	Low.	Last.	Chge.	Last Yr.	Net Same Day	High.	Low.	Last.	Chge.	Last Yr.	Net Same Day
April 14.	83.02	82.41	82.42	-.02	88.42	April 17.	80.16	80.16	80.16	-.02	88.28	April 17.
April 15.	83.31	82.37	83.00	+.22	88.67	April 18.	84.07	83.19	83.83	+.39	88.28	April 18.
April 16.	83.00	82.07	83.44	+.44	89.28	April 19.	84.04	83.59	83.78	-.05	87.85	April 19.

YEARLY HIGHS AND LOWS.

	High.	Low.	High.	Low.
*1924	88.56 Feb.	82.37 Apr.	1918.	80.16 Nov.
1923	92.52 Mar.	77.15 Oct.	1919.	64.12 Jan.
1922	93.06 Oct.	66.21 Jan.	1920.	57.47 Dec.
1921	73.13 May	58.35 June	1921.	80.91 Apr.
1920	94.07 Apr.	62.70 Dec.	1922.	58.90 Feb.
1919.	90.30 Nov.	60.73 Jan.	1923.	73.30 Jan.
*To date.			1913.	68.00 June



AVERAGE 40 BONDS.

	Same	Net	Same	Net	Same
	Close.	Day.	Close.	Day.	Close.
April 14.	78.16	-.17	76.92	78.13	78.13
April 15.	78.02	+.11	77.04	78.13	78.13
April 16.	78.04	+.02	77.12	78.21	78.21

YEARLY HIGHS AND LOWS.

	High.	Low.	High.	Low.
*1924	78.65 April	70.95 Jan.	1918.	82.36 Nov.
1923	79.43 Jan.	75.58 Sep.	1919.	89.47 Jan.
1922	82.54 Aug.	75.01 Jan.	1920.	74.24 Dec.
1921	76.31 Nov.	67.56 June	1921.	89.18 Nov.
1920	73.14 Oct.	65.57 May	1922.	87.62 Nov.
1919.	79.05 June	71.05 Dec.	1923.	81.52 Jan.
*To date.			1913.	85.45 Dec.

ACTIVITY gradually increased in the stock market last week and, although there was intermittent weakness early in the week, stocks advanced moderately toward the close. The professional speculators continue to play a large part in the day-to-day dealings, and it was the covering of their short lines, previously sold for the decline, which provided most of the strength that developed. Prices for several commodities advanced, too, and this received a great deal of attention in the stock market because security prices of late have been following commodity prices.

U. S. Steel Common—Advanced sharply on reports that the extra dividend at

the next quarterly meeting will be 75 cents, instead of the 50 cents paid at the last quarter.

The particular explanations which Wall Street had last week for the movements of most active stocks were as follows:

American Can—Active short covering in this market leader.

American Sugar—Extremely weak and registered new low prices for all time, on reports of large production of new crop sugar in Cuba and the possibility of lower sugar prices.

Seneca Copper—Receivership announced, which had sympathetic effect on all the copper issues.

Wilson & Co.—Both stocks and bonds broke badly to new low prices. Committee of bankers working on a reorganization.

American Water Works and Electric—Responded vigorously to increase of dividend from 4 per cent. to 6 per cent. on participating preferred shares.

American Woolen—Both classes of stock weak because of poor conditions in textile industry and announcement of slower pace of operations.

Yellow Cab Manufacturing Company and Chicago Yellow Cab—New stocks from Chicago and just listed, extremely weak on poor first quarter earnings statement.

Burns Bros.—Strength attributed to high earnings for this season of the year.

Brooklyn Manhattan Transit—Strong on seasonal increase in Spring traffic.

Congoleum—Selling, traced to insiders in Philadelphia, broke this stock badly and unsettled its market.

Fisher Body—Strong on reports that the remaining 40 per cent., which it does not now own, will be acquired by General Motors in an exchange on the basis of seventeen shares of GM for one of Fisher.

Mercantile Marine Preferred—Strong,

Continued on Page 493.

In the Stock Market

	Last Week.	Previous Week.	Year to Date.	Week.
British cons. 2½%	50%@ 56%	57½@ 57½	54%@ 54%	50%@ 50%
British 3%	102½@ 102½	102½@ 102½	98%@ 98%	102%@ 103%
British 4½%	90%@ 90%	90%@ 90%	90%@ 90%	90%@ 90%
French rentes (in Paris)	55.05@ 54.45	55.40@ 55.00	52.70@ 52.35	57.35@ 57.25
French W. L. (in Paris)	70.45@ 69.75	70.00@ 68.85	71.45@ 66.20	75.30@ 74.60

Changes. — \$6,203,500 + 2,905,580 + 878,500 + 6,000

Total sales. — \$55,182,450 \$57,607,870 + \$2,425,420

New security issues. — \$38,107,000 \$93,646,000 + \$1,262,942,053 + \$1,000,363,125

FOREIGN GOVERNMENT SECURITIES.

	Previous Week.	Year to Date.	Week.
British cons. 2½%	50%@ 56%	57½@ 57½	54%@ 54%
British 3%	102½@ 102½	102½@ 102½	98%@ 98%
British 4½%	90%@ 90%	90%@ 90%	90%@ 90%
French rentes (in Paris)	55.05@ 54.45	55.40@ 55.00	52.70@ 52.35
French W. L. (in Paris)	70.45@ 69.75	70.00@ 68.85	71.45@ 66.20

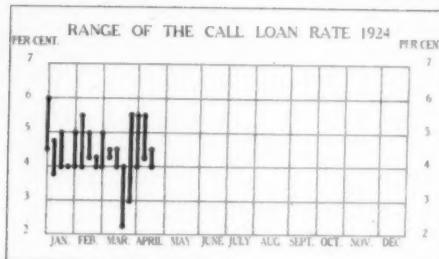
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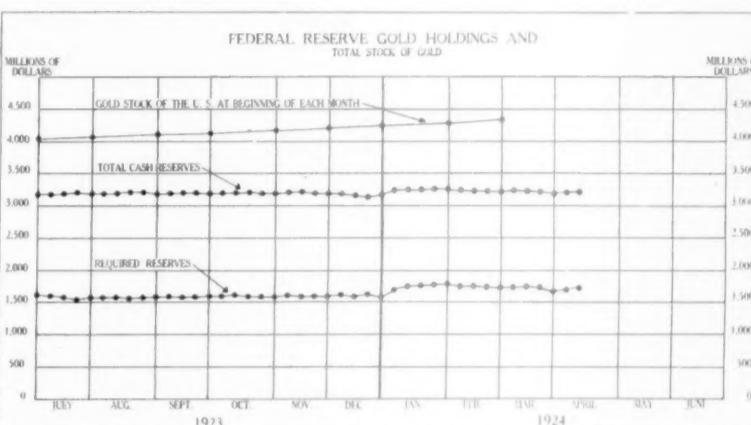
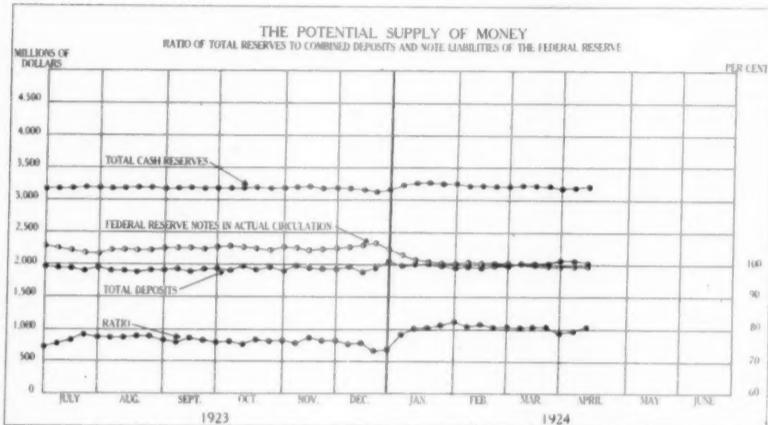
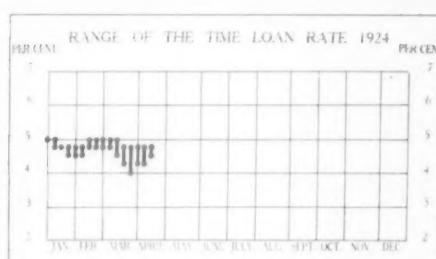
APR 21

The Week in the Money Market



Call Loan, Time Loan and Commercial Paper Rates

	Call Loans.	Time Loans 60-90 Days.	6 Mos.	Com. Dis. 4-6 Mos.
Last week.....	4 1/2@4 1/2	4 1/2@4 1/2	4 1/2@4 1/2	
Previous week.....	5 1/2@4 1/2	4 1/2@4 1/2	4 1/2@4 1/2	
Year to date.....	5 1/2@2 1/2	5 @4 1/2	5 @4 1/2	
Same week, 1923.....	6 @4	5 1/2@5 1/2	5 1/2@5 1/2	
Same week, 1922.....	4 @3 1/2	4 1/2@4 1/2	4 1/2@4 1/2	



Actual Condition

Statement of the Federal Reserve Banks

April 16

COMPARATIVE STATEMENT OF CONDITION AT CLOSE OF BUSINESS APRIL 16.

Dist. 1, Boston.	Dist. 2, New York.	Dist. 3, Philadelphia.	Dist. 4, Cleveland.	Dist. 5, Richmond.	Dist. 6, Atlanta.	Dist. 7, Chicago.	Dist. 8, St. Louis.	Dist. 9, Minneapolis.	Dist. 10, Kansas City.	Dist. 11, Dallas.	Dist. 12, San Francisco.	
Gold reserve.....	\$286,749,000	\$941,009,000	\$266,406,000	\$294,538,000	\$86,126,000	\$138,836,000	\$186,969,000	\$89,388,000	\$82,646,000	\$93,472,000	\$49,804,000	\$288,903,000
Rediscount.....	10,391,000	50,770,000	25,949,000	28,428,000	19,551,000	6,036,000	10,045,000	22,805,000	3,255,000	1,077,000	11,471,000	
Bills bought.....	11,694,000	52,550,000	10,086,000	17,601,000	2,011,000	7,092,000	26,776,000	5,183,000	4,053,000	7,850,000	12,435,000	14,171,000
Due members.....	129,415,000	736,330,000	116,155,000	163,381,000	62,295,000	54,978,000	282,225,000	71,307,000	49,220,000	73,921,000	52,705,000	145,786,000
F. R. notes in circulation.....	207,127,000	359,728,000	207,279,000	223,416,000	80,794,000	140,009,000	302,803,000	66,806,000	66,615,000	64,451,000	131,501,000	203,786,000
Ratio, &c.	84.3%	86.0%	82.7%	76.4%	61.5%	53.7%	84.3%	73.7%	70.9%	68.8%	57.2%	81.3%

Statement of Member Banks

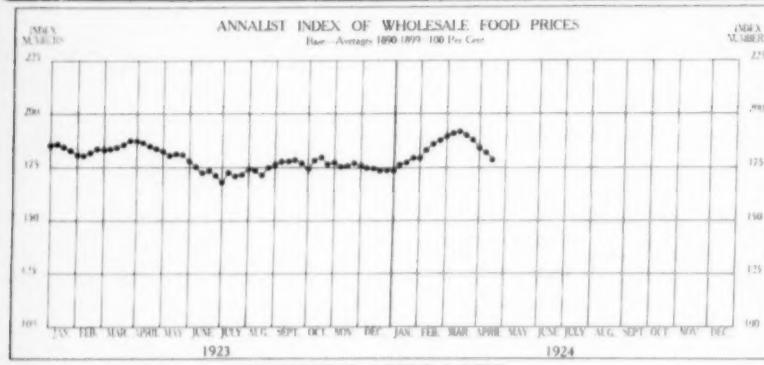
Data for Federal Reserve Cities and in Federal Reserve New York.	Branch Cities.		
	April 9.	April 2.	April 9.
Number of reporting banks.....	67	67	48
Loans and discounts, gross:			
Secured by U. S. Govt. obligations.....	\$85,244,000	\$83,789,000	\$25,944,000
Secured by stocks and bonds.....	1,388,649,000	1,456,468,000	433,916,000
All other loans and discounts.....	2,283,723,000	2,282,684,000	667,205,000
Total loans and discounts.....	\$3,757,616,000	\$3,822,941,000	\$1,126,398,000
United States pre-war bonds.....	40,129,000	40,025,000	4,195,000
United States Liberty bonds.....	436,248,000	416,965,000	47,753,000
United States Treasury bonds.....	14,695,000	13,481,000	4,753,000
United States Treasury notes.....	358,390,000	370,221,000	83,543,000
United States cts. of indebtedness.....	30,000,000	37,014,000	13,885,000
Other bonds, stocks and securities.....	589,107,000	583,935,000	159,071,000
Total loans, discounts, investments.....	\$5,226,185,000	\$5,284,582,000	\$1,439,487,000
Reserve balance with F. R. Bank.....	625,640,000	615,083,000	138,631,000
Cash in vault.....	64,758,000	60,780,000	28,031,000
Net demand deposits.....	4,302,254,000	4,384,625,000	994,334,000
Time deposits.....	643,000,000	641,393,000	373,403,000
Government deposits.....	38,754,000	38,754,000	14,018,000
Bills payable:			
Secured by U. S. Govt. obligations....	64,100,000	64,100,000	9,120,000
All other.....	29,714,000	6,007,000	3,835,000
Number of reporting banks.....	255	255	201
Loans and discounts, gross:			
Secured by U. S. Govt. obligations....	\$153,522,000	\$151,727,000	\$39,712,000
Secured by stocks and bonds....	2,648,067,000	2,711,801,000	644,513,000
All other loans and discounts....	4,957,763,000	4,954,325,000	1,647,106,000
Total loans and discounts.....	\$7,759,352,000	\$7,817,853,000	\$2,334,994,000
United States pre-war bonds.....	90,485,000	90,206,000	75,562,000
United States Liberty bonds.....	601,536,000	653,324,000	237,694,000
United States Treasury bonds.....	35,003,000	31,166,000	17,311,000
United States Treasury notes.....	544,152,000	560,711,000	125,647,000
United States cts. of indebtedness.....	71,435,000	81,214,000	30,989,000
Other bonds, stocks and securities.....	1,195,165,000	1,193,727,000	609,433,000
Total loans, discounts, investments.....	\$10,357,138,000	\$10,428,201,000	\$3,430,730,000
Reserve balance with F. R. Bank.....	1,031,068,000	1,027,687,000	240,186,000
Cash in vault.....	141,190,000	134,450,000	61,352,000
Net demand deposits.....	1,590,880,000	7,669,517,000	1,922,354,000
Time deposits.....	2,058,056,000	3,054,262,000	1,270,275,000
Government deposits.....	151,393,000	151,426,000	66,906,000
Bills payable:			
Secured by U. S. Govt. obligations....	\$9,870,000	105,292,000	34,599,000
All other.....	75,084,000	54,431,000	37,463,000
Number of reporting banks.....	300	300	290
Loans and discounts, gross:			
Secured by United States Government obligations....			\$34,408,000
Secured by stocks and bonds....			\$37,277,000
All other loans and discounts....			1,389,898,000
Total loans and discounts.....			\$1,961,583,000
United States pre-war bonds.....			106,810,000
United States Liberty bonds.....			165,499,000
United States Treasury bonds.....			19,331,000
United States Treasury notes.....			67,065,000
United States certificates of indebtedness.....			12,533,000
Other bonds, stocks and securities.....			447,947,000
Total loans and discounts and investments.....			\$2,789,768,000
Reserve balance with Federal Reserve Bank.....			107,853,000
Cash in vault.....			79,675,000
Net demand deposits.....			1,650,208,000
Time deposits.....			912,669,000
Government deposits.....			18,869,000
Bills payable:			
Secured by United States Government obligations....			21,011,000
All other			46,903,000
Number of reporting banks.....			20,883,000
Loans and discounts, gross:			46,342,000
Secured by United States Government obligations....			
All other			

Federal Reserve Bank Statement

Consolidated resources and liabilities of the twelve Federal Reserve Banks compare as follows:

RESOURCES—	APR. 16, 1924.	APR. 9, 1924.	APR. 18, 1923.
Gold with Federal Reserve agents.....	\$1,097,304,000	\$1,084,054,000	\$2,036,490,000
Gold redemption fund with U. S. Treasury.....	56,715,000	57,223,000	59,870,000
Gold held exclusively against Federal Reserve notes.....	\$2,054,079,000	\$2,041,277,000	\$2,036,360,000
Gold settlement fund with Federal Reserve Board.....	671,222,000	672,888,000	659,887,000
Gold and gold certificates held by banks.....	379,585,000	389,281,000	326,375,000
Total gold reserves.....	\$3,104,880,000	\$3,103,446,000	\$3,082,622,000
Reserves other than gold.....	100,404,000	97,975,000	95,920,000
Total reserves.....	\$3,205,290,000	\$3,201,421,000	\$3,178,542,000
Non-reserve cash.....	48,750,000	49,351,000	47,225,000
Bills discounted:			
Secured by United States Government obligations....	190,419,000	228,290,000	334,611,000
Other bills discounted.....	279,151,000	301,279,000	308,551,000
Total bills discounted.....	\$409,570,000	\$529,559,000	\$643,402,000
Bills bought in open market.....	176,680,000	197,006,000	277,447,000
United States Government securities:			
Bonds.....	18,855,000	18,273,000	28,155,000
Treasury notes.....	193,327,000	187,615,000	*130,755,000
Certificates of indebtedness.....	53,485,000	63,015,000	79,098,000
Total United States Government securities.....	\$260,007,000	\$248,903,000	\$238,007,000
All other earning assets.....	51,000	51,000	41,000
Total earning assets.....	\$912,068,000	\$906,119,000	\$1,158,957,000
Five per cent. redemption fund—F. R. Bank notes....	28,000	28,000	191,000
Uncollected items.....	713,559,000	577,583,000	723,336,000
Bank premises.....	56,161,000	55,985,000	49,692,000
All other resources.....	21,802,000	22,420,000	13,871,000
Total resources.....	\$4,958,561,000	\$4,902,307,000	\$5,191,814,000
LIABILITIES—			
Federal Reserve notes in actual circulation.....	1,906,349,000	1,981,638,000	2,220,251,000
Federal Reserve Bank notes in circulation—net.....	356,000	365,000	2,443,000
Deposits:			
Member bank—reserve account.....	1,940,810,000	1,934,099,000	1,924,525,000
Government.....	49,711,000	98,841,000	44,936,000
Other deposits.....</td			

The Week in the Commodity Market



WEEKLY AVERAGES.

April 19, 1924.....	178.682	April 21, 1923.....	184.898
April 12, 1924.....	181.601	April 22, 1922.....	184.123

Year to date 183.489

Yearly Averages.

1923.....	178.000	1918.....	287.080
1922.....	180.290	1917.....	261.796
1921.....	174.308	1916.....	175.720
1920.....	282.757	1913.....	139.980
1919.....	295.607	1896.....	80.096

Items Composing the Index

	Last Week.	Previous Week.	Range for 1924.	Same Week.
Hogs, medium to heavy.....	\$7.4375	\$7.3375	\$7.45-\$7.50	1922.
Steers, good to choice.....	10.30	10.375	10.35-10.50	1922.
Beef, salt, per 200 pounds.....	15.50	15.50	15.50-15.50	16.50
Pork, salt, per 200 pounds.....	25.00	25.25	25.25-25.50	27.75
Flour, Strong, straight.....	7.50	7.50	7.875-7.875	8.25
Flour, Winter straight.....	5.95	6.20	5.85-6.85	9.92%
Lard, Middle West, pound.....	11.375	11.425	11.25-12.25	11.20
Bacon, clear sides.....	11.00	10.875	11.00-11.25	11.25
Oats, No. 2 and No. 3.....	349.125	348.3125	404.375	347.25
Potatoes, white, per bushel.....	3400	3700	.93-.95	.765
Potatoes, white, per bushel.....	1575	1500	.9550	.9550
Butter, dressed, per pound.....	1900	1800	1900-1900	1200
Sheep, wethers, 100 pounds.....	12.25	11.75	12.25-12.25	9.50
Sugar, per pound.....	.0820	.0840	.0820	.09625
Codfish, Georges, per pound.....	.0925	.0925	.0925	.0925
Type flour.....	4.1875	4.1625	4.3625	4.125
Corn meal, per 100 pounds.....	2.2375	2.2875	2.40	2.175
Rice, extra fancy, per pound.....	.0775	.0775	.0775	.0775
Beans, medium, per bushel.....	3.30	3.375	3.5225	3.30
Apples, extra, per pound.....	1475	1475	1625	1275
Prunes, 60-70s, per pound.....	.0675	.0675	.0675	.0650
Butter, creamy, pound.....	.3700	.4025	.5475	.3700
Butter, dairy, pound.....	.3650	.3975	.5375	.3650
Cheese, State, whole milk, pound.....	.2350	.2350	.2475	.2325
Coffee, Rio, No. 7.....	15.375	15.875	16.075	11.1875

WHOLESALE COMMODITY PRICES.

Commodity.	Unit.	Last Week.	Previous Week.	Week Ended
Adirondack spruce, 2x4.....	1,000 ft.	\$46.00	\$46.00	April 21, 1923.
Antimony (Asiatic), N. Y.....	lb.	.09%	.09%	.08%
Barley.....	bu.	.75	.72	.71%
Cast iron, Chicago.....	Ton.	18.50	18.50	25.50
Coal, an., stove, Co.....	Ton (gross)	7.81@8.85	7.81@8.85	7.35@8.35
Coal, bit., f. o. b. mine, Pitts., No. 8 Ton (net)	Ton	1.75@1.85	1.75@1.85	2.25
Coke, furn. spot.....	Ton	3.75	3.75	6.00
Cottonseed oil.....	lb.	.13%	.13%	.16%
Eggs, fresh firsts.....	doz.	.23	.24%	.30
Gasoline, bbl.....	gal.	.20	.20	.24%
Hay, No. 1.....	lb.	.11	.12	.18
Hides, nat. stra.....	lb.	.11	.12	.18
Iron, basic pig, E. Pa.....	Ton	21.50	21.50	30.25
Iron, Besse., Pitts.....	Ton	24.76	24.76	32.77
Lead, N. Y.....	lb.	.07%	.0825	.08%
Leather, Union.....	lb.	.38	.38	.48
Lemons, Cal.....	bushels	4.50	4.00	7.50
Linseed oil.....	gal.	.91	.90	1.17
Pa. hemlock, base price.....	1,000 ft.	41.00	41.00	40.00
Petrol, crude.....	bbl.	4.00	4.00	3.75
Petroleum, refined, tanks.....	gal.	.15	.15	.15
Potatoes, N. Y.....	bushels	4.85	4.50	6.00
Printcloths, 39-inch, 68-72s.....	yd.	10% @ .08%	10% @ .08%	12% @ .12%
Printcloths, 38½-inch, 64-60s.....	yd.	10% @ .08%	10% @ .08%	11 @ .10%
Rubber, Pl., 1st Latex cr.....	lb.	.22%	.22%	.32%
Silk, Sinshui, No. 1.....	lb.	5.75@5.80	6.20@6.25	9.10
Speier, St. Louis.....	lb.	.0605	.0620	.0735
Tin.....	lb.	.49%	.51	.0453
Timplate.....	100 lb.	5.50	5.50	6.00
Wool, O., fine unwashed delaine, Boston.....	lb.	.56	.56	.57
Wool, O., half-blood unwashed comb, Boston.....	lb.	.57	.57	.57
Yellow pine timbers, long leaf, 12x12.....	1,000 ft.	56.00	56.00	64.00

THE WEEK'S PRICE RANGE OF GRAIN.

WHEAT.

	Last Week.	Same Week, 1923.		
May.....	1.04%	1.01%	1.27	1.23%
July.....	1.06%	1.03%	1.24%	1.21%
September.....	1.07%	1.04%	1.23	1.19%

CORN.

	Last Week.	Same Week, 1923.		
May.....	.79%	.76%	.81%	.77%
July.....	.79%	.77%	.82%	.80
September.....	.79%	.77	.82%	.80%

OATS.

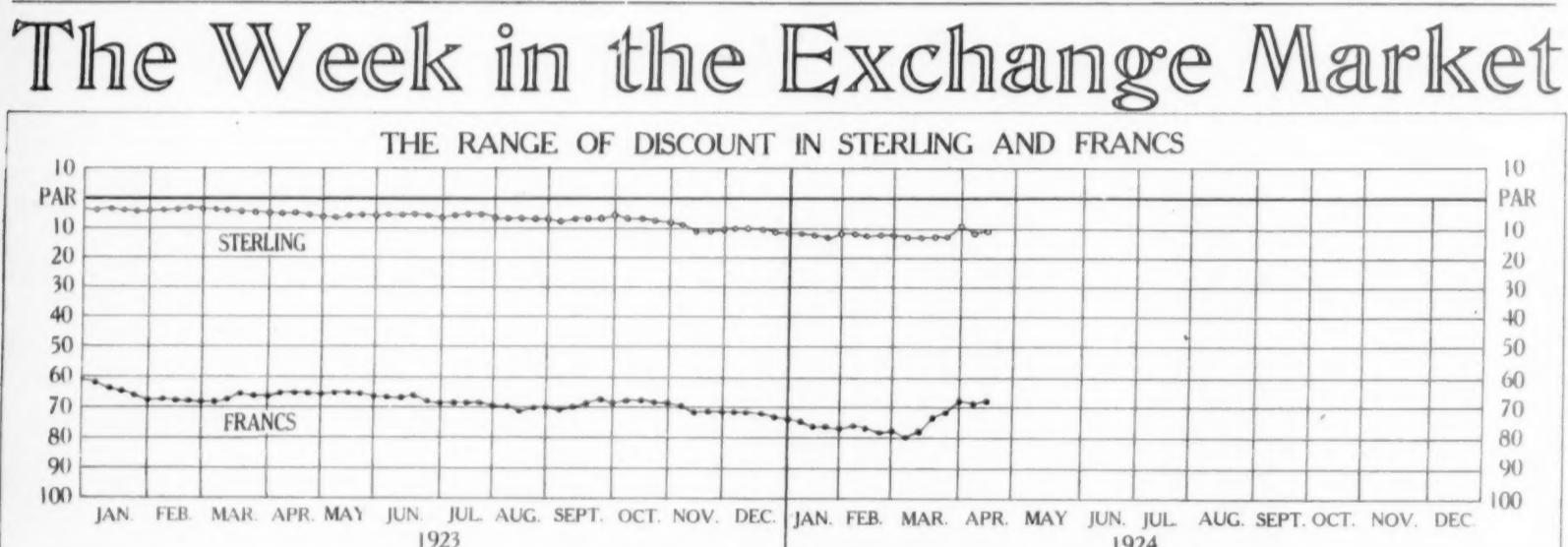
	Last Week.	Same Week, 1923.		
May.....	.47%	.46%	.46%	.44%
July.....	.44%	.43%	.47%	.45%
September.....	.41	.39%	.46	.44%

RYE.

	Last Week.	Same Week, 1923.		
May.....	.65%	.64%	.87%	.84%
July.....	.67%	.66%	.88%	.86%
September.....	.69%	.68%	.88%	.86%

THE WEEK'S PRICE RANGE OF COTTON.

	High.	Low.	Closing.	Net.	Same week, 1923.
May.....	30.88	29.61	30.33	-.81	28.85
July.....	29.40	28.32	28.66	-.39	28.97
October.....	25.40	24.77	25.00	-.07	25.10
December.....	24.80	24.40	24.40	-.63	24.58
January.....	24.41	23.90	24.47	-.71	24.25



FOREIGN AND DOMESTIC EXCHANGE RATES

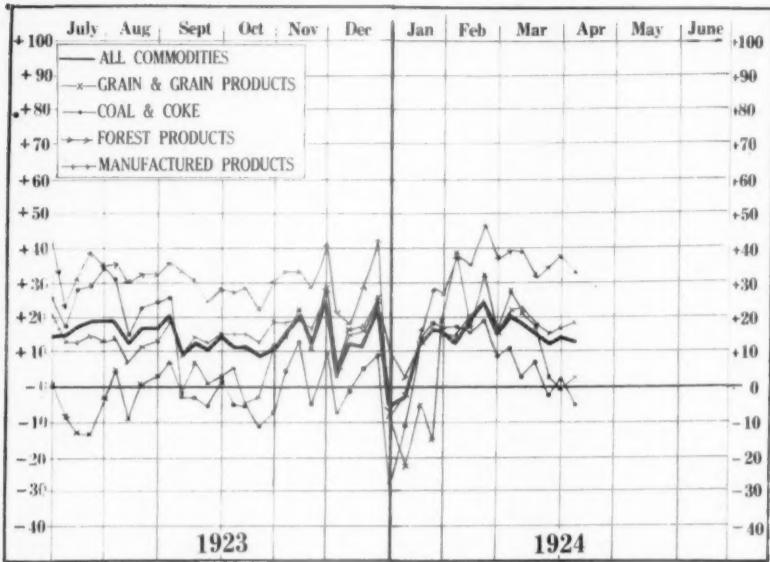
New York funds in Montreal were quoted at \$21.250-\$19.37 premium. Montreal funds in New York were quoted at \$19.00@\$20.80 discount.

The week's range of exchange on the principal foreign centres last week compared as follows:

	DEMAND.	CABLES.
Normal Exchange.		
4.5065-London.....	High. 4.38	High. 4.38
18.28-Paris.....	Low. 6.34	Low. 6.03%
18.28-Belgium.....	High. 6.07%	High. 6.04%
18.28-Switzerland.....	Low. 5.10	Low. 5.55%
18.28-Italy.....	High. 4.47%	High. 4.47%
40.29-Holland.....	Low. 37.26	Low. 37.30
18.30-Greece.....	High. 2.00	High. 1.70
18.30-Spain.....	Low. 14.05	Low. 13.50
26.28-Denmark.....	High. 16.65	High. 16.65
26.80-Sweden.....	Low. 26.52	Low. 26.52
26.80-Norway.....	High. 13.77	High. 13.77
51.41-Japan.....	Low. .04%	Low. .04%
45.86-Bombay.....	High. 30.45	High. 30.55
48.46-Calcutta.....	Low. 30.45	Low. 30.45
78.00-Hongkong.....	High. 31.13	High. 31.13
78.00-Peking.....	Low. 74.00	Low. 73.50
108.82-Shanghai.....	High. 60.88	High. 60.88
49.83-Korea.....	High. 11.28	High. 11.28
49.83-Yok		

Other Facts of Business Import

THE NATIONAL FREIGHT MOVEMENT.



Car Loadings by Weeks.

The "normal" line in this chart, marked with the zero (0), represents the average of the carloadings for corresponding weeks in each of the four years 1919-1922, both inclusive. The curves present the loadings of each week as percentage departures from this normal. The method of calculating corrects the curves for seasonal variation.

SUMMARY OF IDLE CARS AND CAR LOADINGS.

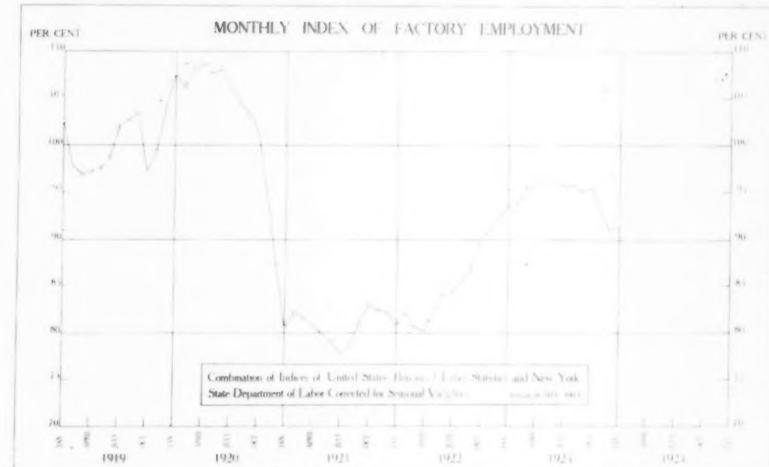
AMERICAN RAILWAY ASSOCIATION.

	Mar. 14.	Mar. 7.	Feb. 29.	Feb. 22.	Feb. 15.	Feb. 8.
Idle cars	182,753	152,177	226,828	217,732	133,636	144,238
April 5.						
Car loadings	862,096	907,548	908,651	916,963	929,505	945,019

Week Ended Saturday, April 19.

Bank Clearings

	Last Week.		Year to Date.	
	1924.	1923.	1924.	1923.
Central Reserve Cities:				
New York	\$4,387,714,985	\$4,345,836,110	\$72,455,607,089	\$69,717,197,346
Chicago	635,955,150	640,911,958	9,449,776,175	9,850,775,921
Total 2 C. R. cities	\$5,023,670,141	\$4,992,748,068	\$81,905,383,264	\$79,567,973,267
Increase	0.6%		2.9%	
Other Federal Reserve cities:				
Atlanta	\$57,860,398	\$53,323,038	\$871,661,357	\$837,579,475
Boston	375,000,000	402,000,000	6,638,000,000	6,127,000,000
Cleveland	120,584,023	115,759,232	1,690,418,042	1,678,465,843
Minneapolis	59,546,837	72,081,700	1,003,010,572	1,091,556,813
Philadelphia	446,000,000	499,000,000	6,589,800,000	7,592,000,000
Richmond	48,852,000	49,856,000	858,761,000	805,263,000
San Francisco	163,900,000	160,000,000	2,542,800,000	2,445,800,000
Total 7 cities	\$1,271,743,258	\$1,352,020,031	\$20,194,450,971	\$20,577,665,131
Increase	*6.3%		*1.8%	
Total 9 cities	\$6,295,413,399	\$6,344,768,098	\$102,099,834,235	\$100,145,638,398
Increase	*0.7%		1.9%	



The Annalist's Employment Curve, above, shows the deviation from normal of the actual volume of employment throughout the country at the end of each month. The curve is constructed in accordance with methods and principles devised by Professor William A. Berridge of Brown University and has been revised to conform to the employment relations of different industries reported in the 1919 census.

COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S).

	Apr. 17, 1924.	Apr. 19, 1923.	Apr. 20, 1922.	Apr. 21, 1921.	Apr. 22, 1920.
	Total. \$5,000.	Total. $5,000.	Total. $5,000.	Total. $5,000.	Total. $5,000.
East	136 83	150 93	135 97	114 67	50 21
South	105 54	105 56	133 78	149 64	15 15
West	110 70	112 63	129 89	75 56	22 22
Pacific	50 26	45 21	48 25	33 15	25 25
U. S.	401 223	418 233	485 289	371 202	112 52
Canada	52 27	60 32	49 18	49 25	8 5

ALIEN MIGRATION.

	Dec., 1923.	Nov., 1923.	Oct., 1923.	Sept., 1923.	Aug., 1923.	July, 1923.	June, 1923.	May, 1923.
Inbound	55,794	92,782	88,028	89,431	88,286	85,642	44,165	52,809
Outbound	9,480	6,925	7,291	6,073	6,489	8,041	5,414	5,752

Gain or loss. +46,314 +85,857 +80,737 +83,358 +81,787 +77,501 +38,751 +47,057

By Telegraph to The Annalist

	Last Week.		Year to Date.	
	1924.	1923.	1924.	1923.
Other cities:				
Buffalo	\$52,280,560	\$48,076,574	\$70,143,403	\$69,579,583
Cincinnati	71,473,000	77,596,000	947,109,000	1,106,151,000
Columbus, Ohio	13,065,600	15,262,300	232,202,400	257,738,500
Denver	18,475,978	11,846,205	314,278,388	319,235,388
Detroit	155,457,814	146,249,326	2,198,963,000	1,958,098,730
Los Angeles	148,502,000	135,010,000	2,265,801,000	2,001,301,000
Louisville	34,221,720	32,943,784	487,329,094	509,688,308
Milwaukee	48,507,900	54,430,930	592,494,476	469,360,080
New Orleans	38,591,240	45,853,365	589,373,120	703,333,080
Omaha	30,519,281	35,481,361	525,689,679	520,536,511
Seattle	44,927,995	39,955,790	649,577,165	578,449,365
Washington	22,829,743	21,425,512	350,258,466	334,375,203
Total 12 cities	\$717,793,200	\$700,840,727	\$10,798,621,217	\$10,322,795,981
Increase	2.4%	4.0%	2.1%	2.1%
Total 22 cities	\$7,013,206,000	\$7,045,008,825	\$112,898,455,452	\$110,468,434,370
Increase	*0.4%			
*Decrease.				
Entire country, estimated from complete returns, representing 92.3 per cent. of the total.				
Percentages show changes from preceding years:				
	1924. P. C.	1923. P. C.		
Last week.	\$7,508,273,000 — 7.0	\$8,136,000,000 — 2.8		
Previous week.	7,478,470,000 — 6.3	7,056,000,000 +10.9		
Year to date.	122,855,743,000 — 4.0	127,850,000,000 +10.8		

Transactions on Out-of-Town Markets

Boston

Sales.	High.	Low.	Last.
60 East Mass Ry	20½	20½	20½
100 Do adj cts.	32	32	32
320 Main Central	30½	33½	33½
1,265 N. Y. N. H. & H.	17½	16½	17½
42 Norwich & Wore pf.	62	62	62
140 Old Colony	81	79	79

MISCELLANEOUS.

Sales.	High.	Low.	Last.
50 Am Pneu Service	45½	45½	45½
56 Am Sugar	45½	43½	44½
105 Am Tel. & Tel.	127	125½	120½
1,798 Am Woolen	68½	64½	66½
333 Do pf	100½	98½	98½
82 Ameskeag	71	70½	71
4 Do pf	71	74	74
15 Atlas Tires	7½	7½	7½
350 Atlantic	20½	20	20
357 Atm. & J. T.	20½	20	20
105 Dominion Stove	25	25	25
160 Dubilier Cond. & H.	32	31	31
180 Eastern Steamship	40	48	48
20 Do pf	89	89	88
20 Do pf	35	35	35
44 Edison Electric	17½	170	170
150 Flax Rubber 1st pf	47½	44	45½
5 Galv-H Electric	19	19	19
150 General Electric	21½	20½	21½
160 G. & V. Davis	5½	4½	4½
183 Greenfield Tires & Die	14	13½	13½
3 Hood Rubber	46	46	46
200 Int. Buttonhole Mach	3	3	3
1,630 Int. Products	50	35	35
200 Do pf	1	1	1
23 Loew's Theatre	10½	10	10
19 Mass Gas	7½	7½	7½
188 Do pf	65	64½	64½
9 Mexican Invest.	14	13½	14
9 Margenthaler Linotype	13	13	13
100 Miss River Pipe	23	22½	23½
220 National Leather	2½	2½	2½
2,000 New England Oil	4½	4½	4½
100 Do pf	25	25	25
25 N E Southern Mills pf	61	61	61
678 New Eng. Tel	100½	108½	108½
703 Pacific Mills	81	80	81
10 Orpheum Circuit	19½	19½	19½
145 Reece Buttonhole Mach	13½	15½	15½
200 Ross & Vass	12½	12½	12½
1,661 Phila. Rapid Transl.	35½	33	33
25 Phila. Traction	60½	60½	60½
10 Phila. & Western	10½	10½	10½
63 Torrington	37	36	36
98 United Drug 1st pf	47½	46½	*46½
100 Union Traction	30½	30½	

New York Stock Exchange Transactions

Week Ended Saturday, April 19, 1924

Total Sales 3,405,747 Shares

1924												1924												1924											
Stock and			Net			Stock and			Net			Stock and			Net			Stock and			Net			Stock and			Net								
High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chge.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chge.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chge.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chge.				
\$24 73%	600 ADAMS EXPRESS (6)	76 1/2	75 1/2	76 1/2	..	55 1/2	48 1/2	600 Col Carbon (4)	49 1/2	48 1/2	x48 1/2	1/2	21% 17%	2,800 Kansas City Southern	19%	18%	19%	..	1/2	2,800 Kansas & Gulf	1/2	1/2	..	..	1/2	1/2	..	..	1/2	1/2	..	..	
41 30%	200 Advance Rumely pf (3)	31 1/2	31 1/2	31 1/2	..	33 1/2	33	100 Com Inv Trust (63c)	33	33	33	..	1/2	700 Kayser (Julius) & Co.	22	20	22	+ 1	1/2	700 Kayser (Julius) & Co.	89	89	89	+ 1/2	1/2	1/2	..	..	1/2	1/2	..	..	
51 67 1/2	1,000 Air Reduction (4)	72 1/2	71 1/2	71 1/2	- 1 1/2	98 1/2	96 1/2	100 Do pf (7)	97 1/2	97 1/2	97 1/2	+ 1	1/2	102 1/2	89	89	89	..	1/2	200 Do Ist pf (8)	15	12	15	+ 1	1/2	1/2	..	..	1/2	1/2	..	..	
10% 5 1/2	3,100 Ajax Rubber	58 1/2	58 1/2	58 1/2	- 1/2	62 1/2	43 1/2	3,000 Com Solvents A (4)	57	51 1/2	55 1/2	+ 9 1/2	1/2	35	12 1/2	24,500 Kelly Springfield Tire	15	12	15	+ 1	1/2	350 Do pf ..	45	45	45	+ 1	1/2	1/2	..	..	1/2	1/2	..	..
15% 7 1/2	4,900 Alaska Juneau	18 1/2	18 1/2	18 1/2	..	36 1/2	33	1,200 Am Bore	48 1/2	39	46	+ 8 1/2	1/2	88	44	350 Do pf ..	46	46	46	+ 1	1/2	500 Do pf (6)	50	50	50	- 2	1/2	1/2	..	..	1/2	1/2	..	..
7 45% 65	18,700 Allied Chem & Dye (3)	70 1/2	65 1/2	65 1/2	+ 5	69 1/2	45	100,800 Conglomerate Co (3)	59 1/2	50 1/2	50 1/2	+ 5 1/2	1/2	78 1/2	50	200 Do pf (6)	50	50	50	- 2	1/2	400 Kelsey Wheel (6)	83	81	83	- 1	1/2	1/2	..	..	1/2	1/2	..	..
11 14 110	500 Do pf (7)	112 1/2	111 1/2	111 1/2	- 1 1/2	98 1/2	90 1/2	500 Consol Cigar	14	13 1/2	14	+ 1 1/2	1/2	101 1/2	88	28,900 Kennecott Copper (3)	38	36	37 1/2	+ 1 1/2	1/2	400 Keystone Tire & Rub.	2%	1%	2	..	1/2	1/2	..	..	1/2	1/2	..	..
50 1/2 65	2,100 Allis-Chalmers Mfg (4)	43 1/2	42 1/2	43 1/2	+ 1 1/2	22 1/2	11	16,000 Consol Gas (5)	62 1/2	61	62 1/2	+ 1 1/2	1/2	38 1/2	34 1/2	15,600 Conti Can (4)	46 1/2	43 1/2	46 1/2	+ 1 1/2	1/2	360 287 1/2	200 Kresge (S S) Co (8)	330	330	330	- 30	1/2	1/2	1/2	1/2
17 7 2,200 Am Agr Chemical	9 1/2	9 1/2	9 1/2	- 1/2	34 1/2	31	17,000 Consol Textile	4 1/2	3 1/2	4 1/2	..	1/2	100 Conti Can (4)	89 1/2	89 1/2	89 1/2	- 1/2	1/2	100 Conti Insurance (6)	89 1/2	89 1/2	89 1/2	- 1/2	1/2	1/2	..	..	1/2	1/2	..	..		
10% 18 1/2	2,000 Do pf ..	25 1/2	23 1/2	23 1/2	- 1	97 1/2	89 1/2	100 Conti Insurance (6)	71 1/2	65	65	- 1/2	1/2	95 1/2	79	600 LACLEDE GAS (7)	94	93 1/2	93 1/2	+ 1 1/2	1/2	100 Lee Rubber & Tire	11	10	10	- 1	1/2	1/2	..	..	1/2	1/2	..	..
40 1/2 36	1,400 Am Beet Sugar (4)	38 1/2	37 1/2	37 1/2	- 1	83 1/2	75	1,200 Am Bore	71 1/2	65	65	- 1/2	1/2	17 1/2	16	1,000 Lehigh Valley (3/2)	42	40	40	+ 1	1/2	8,900 Lehigh Valley (3/2)	42	40	40	+ 1	1/2	1/2	..	..	1/2	1/2	..	..
38 22 1/2	2,100 Am Bosch Magneto	24 1/2	23 1/2	23 1/2	- 1	18 1/2	17 1/2	9,200 Corn Prod Ref (10)	16 1/2	16 1/2	16 1/2	+ 1 1/2	1/2	17 1/2	16	12,400 Mack Trucks (6)	15	15	15	+ 1	1/2	100 Do 1st pf (7)	60 1/2	60 1/2	60 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
82 70 6	700 Am Brake S & Fdy (5)	70 1/2	70 1/2	70 1/2	- 1	37 1/2	31	27,600 Do new ..	34	32 1/2	33	+ 1 1/2	1/2	72 1/2	70	100 Mackay Co (P) (4)	64 1/2	64 1/2	64 1/2	+ 1 1/2	1/2	100 Mackay Co (P) (4)	60 1/2	60 1/2	60 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
12 29 60 1/2	1,800 Am Can (6)	10 1/2	10 1/2	10 1/2	- 1	37 1/2	31	100 Do pf (7)	11 1/2	11 1/2	11 1/2	- 1	1/2	17 1/2	16	500 Magna Copper	33 1/2	32 1/2	32 1/2	+ 1 1/2	1/2	100 Magna Copper	19 1/2	18 1/2	18 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
17 22 1/2 110	600 Am Car & Fly (12)	15 1/2	15 1/2	15 1/2	- 1	120 1/2	115 1/2	200 Do pf (7)	11 1/2	11 1/2	11 1/2	- 1	1/2	17 1/2	16	1,200 Mano	31 1/2	30 1/2	30 1/2	+ 1 1/2	1/2	100 Do pf (7)	10 1/2	10 1/2	10 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
12 22 1/2 118 1/2	300 Am Chalm. Class A (2)	23 1/2	23 1/2	23 1/2	- 1	95 1/2	90 1/2	200 Do pf (7)	12 1/2	12 1/2	12 1/2	- 1	1/2	17 1/2	16	500 Mano	31 1/2	30 1/2	30 1/2	+ 1 1/2	1/2	100 Mano	19 1/2	18 1/2	18 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
23 21 1/2 218	200 Am Ch'le	15 1/2	15 1/2	15 1/2	- 1	30 1/2	21	200 Crex Carpet	28	28	28	- 1	1/2	17 1/2	16	3,000 Lime Locomotive (4)	58 1/2	57 1/2	57 1/2	+ 1 1/2	1/2	100 Lime Locomotive (4)	15 1/2	14 1/2	14 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
20 25 15	100 Am Do pf ..	100	100	100	- 1	71 1/2	50 1/2	21,500 Crucible Steel (4)	54 1/2	50 1/2	50 1/2	+ 2 1/2	1/2	17 1/2	16	3,600 Low's, Inc (2)	17	17	17	+ 1 1/2	1/2	100 Low's, Inc (2)	12 1/2	12 1/2	12 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
66 5 51 1/2	600 Am Druggist Syndicate	45 1/2	45 1/2	45 1/2	- 1	88 1/2	88 1/2	100 Do pf (7)	87 1/2	87 1/2	87 1/2	- 1	1/2	17 1/2	16	3,000 Dome Mines (2)	28 1/2	28 1/2	28 1/2	+ 1 1/2	1/2	100 Do pf (7)	15 1/2	15 1/2	15 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
65 4 4 1/2	600 Am Express (6)	88 1/2	88 1/2	88 1/2	- 1	18 1/2	12 1/2	6,300 Cuba Cane Sugar	13 1/2	12 1/2	12 1/2	- 1	1/2	17 1/2	16	500 Domine	31 1/2	30 1/2	30 1/2	+ 1 1/2	1/2	100 Domine	19 1/2	18 1/2	18 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
103 94 1/2	5,800 Am Gas & For Pwr (25c/pd)	95 1/2	95 1/2	95 1/2	- 1	71 1/2	54 1/2	49,100 Do pf (6)	56 1/2	54 1/2	54 1/2	- 1	1/2	17 1/2	16	3,000 Loos-Wiles Biscuit	55 1/2	53 1/2	53 1/2	+ 1 1/2	1/2	100 Loos-Wiles Biscuit	52 1/2	50 1/2	50 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
90 93 1/2	2,900 Am Gas & For Pwr (25c/pd)	95 1/2	95 1/2	95 1/2	- 1	71 1/2	54 1/2	49,100 Do pf (6)	56 1/2	54 1/2	54 1/2	- 1	1/2	17 1/2	16	3,000 Lorillard (P) Co (3)	35 1/2	33 1/2	33 1/2	+ 1 1/2	1/2	100 Lorillard (P) Co (3)	92 1/2	91 1/2	91 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2	..	..
104 25 15	200 Am Republies	38	38	38	- 1	108 1/2	102	200 Detroit Edison Co (8)	105 1/2	105 1/2	105 1/2	- 1	1/2	17 1/2	16	3,000 Manhat. Elec Sup (4)	40 1/2	38 1/2	38 1/2	+ 1 1/2	1/2	100 Do prior pf ..	47 1/2	47 1/2	47 1/2	+ 1 1/2	1/2	1/2	..	..	1/2	1/2</td		

New York Stock Exchange Transactions--Continued

1924				Stock and Dividend Rate.				Stock and Dividend Rate.				Stock and Dividend Rate.									
High.	Low.	Sales.	Net	High.	Low.	Last.	Chge.	High.	Low.	Sales.	Net	High.	Low.	Sales.	Net						
128	113%	4,100 Pullman Co (S)	116	114	115%	+ 1		42%	35%	14,800 Standard Oil, N J (1)	37	35%	36	- 1%	33%	22	6,200 VANADIUM CORP.	23%	22	23	+ 1%
67%	55%	21,800 Punta Alegre Sug (5)	50%	55%	58%	- 3%		118%	115%	900 Do pf (7)	118	117%	118	+ 1%	33%	17%	300 Van Raalte	19	17%	19	- 1
26%	22%	7,900 Pure Oil (1%)	23%	22	22%	- 3%		118%	115%	100 Do odd lots	118%	117%	118%	- 1%	10%	1%	6,700 Va-Car Chemical	2%	1%	2%	+ 1%
98%	92%	100 Pure Oil pf (8)	96%	96%	96%	- 1%		63%	56	900 Sterling Products (4)	57%	56	x56	- 1%	7	3%	300 Do Class B	1	3%	1	+ 1%
64	64	20 RAILROAD SEC. ILL.		100%	67	43,800 Stewart-War Speed (10)	72	67	71%	- 1%		34%	4%	7,500 Do pf	7%	5%	7%	7%	7%	7%	7%
115%	106%	400 Railway Steel Spg (8)	108	107%	107%	- 2%		84%	57	4,800 Stromberg Carb (8)	60	57	59	- 2%	53	46	200 Va Iron, C & C (3%)	47	46	46	- 2
12%	9%	5,400 Ray Consol Copper	10%	9%	9%	- 1%		108%	82	127,100 Studebaker Co (10)	80%	82	85	+ 1%	15%	8%	2,100 V. Vivaudou (2)	9%	8%	9	+ 1
50%	35%	300 Do Ist pf (2)	35%	35	35%	- 1%		54%	28%	16,100 Superior Oil	5	4%	43%	- 1%	39	36	100 Virginia Ry & Power	37%	37%	37%	+ 1%
49%	32%	200 Remington Typewriter	37%	37%	37%	- 1%		3	2	2,000 Sweets Co of America	28%	24%	24%	- 1%							
94%	91%	300 Do Ist pf (7)	92	92	92	- 1%		99%	63%	1,825 TENN COP & CHEM.	7	6%	7	- 1%	17%	10%	18,900 WABASH	10%	15%	15%	- 1%
102	93	100 Do 2d pf (8)	93	93	93	- 1%		43%	40%	15,800 Texas Company (3)	112	10%	41	- 1%	47%	34	23,500 Do pf A	4%	44%	45%	+ 1%
15%	8%	300 Replagi Steel	8%	8%	8%	- 1%		30%	19%	1,100 Texas Gulf Sul (10%)	59	58%	59	+ 1%	32%	22%	400 Do pf B	30	29%	30	- 2
61%	44%	9,900 Republic Iron & Steel	47%	44%	46%	+ 1%		154%	9	3,100 Texas & Pac. & Co	21	20%	27%	- 1%	19%	14%	1,700 Weber & Hellib (1)	15%	15%	15%	- 1%
95%	86%	200 Do gt (7)	86	86	86	- 1%		151	120%	1,400 Tide Water Oil (4)	128	122%	5	- 1%	115%	11%	100 Western El pf (7)	113	113	113	+ 1%
118%	115%	2,100 Reynolds Spring (2)	15%	13%	15%	- 1%		41	35	2,800 Timken Roller B (3%)	36%	35	36%	+ 1%	113	106	2,500 Western Maryland	99%	9	9	- 1
74%	61%	2,500 Reynolds Tob B (3)	64%	62%	64%	+ 1%		70%	53	10,100 Tobacco Products (6)	56%	54	56%	+ 1%	65%	58%	5,800 Western Pacific	18%	17%	18%	- 1%
90%	80%	100 Robt Rel & Co Ist pf	60%	60%	60%	- 1%		118%	113%	200 Do pf (7)	118	118	118	- 1%	700 Do pf (6)	10%	600 Westinghouse A B (6)	89%	82%	82%	- 1
50%	48%	2,500 Roy D N Shs (3,40)	54%	54	54%	- 1%		64%	33%	41,300 Transcontinental Oil	4%	33%	4%	- 1%	60%	59%	600 Do E & M (4)	60%	59%	59%	- 1
40%	32%	200 Rutland pf	36	35	35	- 1%		35%	27	200 Transue & Wms S F (3)	27%	27	54%	- 1%	10	7%	2,000 Wheeling & Lake Erie	10%	8%	9	+ 1%
27%	22%	1,100 ST JOS LEAD (12)	24%	24	24	+ 1%		43%	38%	300 UNDERWORLD TYPE (3)	38%	38	38	- 1%	20%	14%	900 Do pf	17%	17%	17%	- 1%
24%	19%	3,900 St Lou's San Fran	20%	19%	20%	- 1%		64%	49%	1,000 Union Bag & Paper (6)	51%	49%	50	- 1%	5%	5%	1,800 White Eagle Oil (2)	25%	24	24	- 1%
48%	42%	1,100 Do pf	45%	43%	45%	- 1%		5%	5%	7,500 Union Oil	14%	14%	14%	- 1%	52%	52%	2,500 White Motors (4)	52%	52	52	+ 1%
42%	33%	3,900 St Louis Southwestern	36%	35	36	- 1%		104	94	300 Union Tank Car (5)	100%	100	100	- 1%	5%	5%	4,400 Wickerly Spencer Stl	28%	28	28	- 1%
63%	57%	500 Do pf (5)	50%	50%	50%	- 1%		24%	20%	800 United Alloy Steel (2)	26%	25%	25%	- 1%	88%	84%	8,000 Wilson & Co	12%	11	11	+ 1%
54%	32%	4,000 Savage Arms	49%	47%	49%	+ 1%		86%	74%	500 United Drug (6)	73%	74%	74%	- 1%	88%	84%	20,000 Willys-Overland	8%	8%	8%	- 1%
100%	96%	8,500 Schulte Retail S (8%)	100%	96%	98%	- 1%		100	93%	100 Do Ist pf (3%)	47%	47%	47%	- 1%	86%	84%	100 Wisconsin Central	30%	30%	30%	- 1%
10%	6%	1,200 Seaboard Air Line	9%	8%	9%	- 1%		100	100	1,300 United Fruit (10)	191	180	191	+ 1%	37%	36%	600 Do etts	37%	36%	36%	- 1%
22%	14%	3,800 Do pf	20%	19	19	- 1%		100	100	500 United Ry Investment	8	8	8	- 1%	345	28%	6,100 Woolworth (F. W.) (8)	300	315	315	+ 1%
97%	82%	8,300 Seevers Roebuck & Co	84%	82%	84%	+ 1%		100	101%	100 U.S. Realty & Imp (8)	90%	92%	95%	+ 4%	16,900 Do New w. l.	80%	75%	79%	+ 4%		
6%	1	5,200 Seneca Copper	1%	1%	1%	- 1%		100	101%	100 Do pf (7)	102	102	102	- 1%	102	101%	26,200 U.S. Rubber	25%	25	25	- 1%
6%	4%	500 Shattuck-Arizona	3%	3%	3%	- 1%		100	94%	100 U.S. S C Pipe & F.	75%	70%	77%	+ 6%	31%	29%	700 Worthington Pump	25%	24%	25	- 1%
41%	33%	100 Shell Tl Tr (2)	17%	17	17	- 1%		100	81%	500 Do pf (7)	88%	87%	88%	- 1%	13%	12%	300 Wright Aero (1)	10%	9%	10	- 1%
20%	16%	22,000 Shell Un' Oil (1)	17%	17	17	- 1%		24%	20%	400 U.S. Dist Corp	23%	23	23	- 1%	100	94%	34,800 Reading	10%	10%	10%	- 1%
93%	91%	250 Do pf (6)	91%	89%	93%	+ 1%		20%	19%	200 U.S. Hoff Machinery	18%	17%	17%	- 1%	100	95%	4,200 Wrigley (W. Jr.) (3)	30%	35%	35%	- 1%
14%	10%	4,800 Simms Petroleum	12%	12%	12%	- 1%		100	94%	17,300 U.S. Indus Alcohol	17%	16%	16%	- 1%	100	100%	68,600 YEL CAB MFG (5)	75%	50%	50%	- 27
25%	22%	2,200 Simmons Co (1)	22%	22	22	- 1%		100	98%	100 Do pf (7)	100	100	100	- 1%	70%	64%	1,400 Youngstown S & T (5)	64%	64	64	- 1%
98%	94%	100 Do pf (7)	96%	96%	96%	- 1%		100	101%	100 Do pf (7)	102	102	102	- 1%							
27%	19%	47,800 Sinclair Con OB (2)	20%	20%	20%	- 1%		100	101%	100 Do pf (7)	102	102	102	- 1%							
90%	80%	200 Do pf (8)	84%	84	84	- 1%		100	101%	100 Do pf (7)	102	102	102	- 1%							
20%	22%	100 Skelly Oil	24%	23%	24%	- 1%		100	94%	14,900 Do pf (8)	80%	69	74%	- 3%	33%	25%	23,170 Lehigh Valley	20%	25%	28%	+ 3%
50%	50%	1,400 Sloss-Shef Steel & L (6)	58%	57	57	- 1%		100	88%	100 U.S. Smet Ref & M	19%	19%	19%	- 1%	3%	28%	31,140 N.Y. Central-Reading	3%	28%	34%	+ 1%
93%	89%	37,800 Southern Pacific (6)	91%	87%	90%	+ 1%		41	37%	200 Do pf (8)	38%	38%	38%	- 2%	22%	15%	34,800 Reading	10%	16%	19	+ 1%
50%	47%	6,800 South P.R. Sugar (6)	81%	74	79	- 1%		100	95%	107,800 U.S. Steel (15%)	98%	95%	98%	+ 2%	1%	1%	25,919 Westinghouse El. cash	1%	1%	1%	- 1%
53%	38%	20,900 Southern Railway (5)	58%	52%	53	- 1%		120%	118%	1,700 Do pf (7)	120	119%	120	- 1%							
53%	60%	2,100 Do pf (5)	72%	71%	72	- 1%		60%	60%	100 U.S. Tobacco (3)	52	52	52	- 1%							
18%	11%	500 Speer Mfg	11%	11%	11%	- 1%		100	100%	100 Do pf (7)	100	100	100	- 1%							
62%	40%	300 Standard Milling (5)	47%	45	45	- 1%		69%	64	3,100 Utah Copper (4)	67%	65%	65%	- 2%	29%	27%	28%	- 1%			
50%	37%	35,600 Standard Oil of Cal (2)	60%	57%	57%	- 2%		293%	105%	14,800 Utah Securities	20%	27%	28%	- 1%							

1924				Stock and Dividend Rate.				Stock and Dividend Rate.				Stock and Dividend Rate.			
High.	Low.	Sales.	Net												
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Stock Exchange Bond Trading—Continued

Stock Exchange Bond Trading—Continued																									
Range, 1924				Net				Range, 1924				Net				Range, 1924				Net					
High	Low	Sales	High	Low	Last	Chge	High	Low	Sales	High	Low	Last	Chge	High	Low	Sales	High	Low	Last	Chge					
94%	93%	134	Do C, St L & N O Jt 5s.	94%	94	94% + 1%	100	98%	12	N Y Gas, E L & P 5s.	48	99%	98%	99% + 1%	79	76	19	St L, S W 1st 4s,	1989.	77%	77%	77% + 1%			
75%	74%	1	Do Louisv Div 3 1/2s.	53	75%	75% + 1%	86	82%	30	Do pur money 4s,	1949.	84%	84%	84% - 1	82	78	39	Do 1st term 5s,	1952.	81	80%	80%			
93%	91%	9	III Steel deb 4 1/2s,	1940.	92%	92% + 1%	99	96%	4	N Y & Jersey 1st 5s.	1932	97%	97%	97% - 1%	83%	77%	15	Do con 4s,	1932.	82%	81%	82% - 1%			
101%	99%	19	Ind Steel 1st 5s.	1952.	101%	100% + 1%	70%	59	71	N Y, NH&H cv deb 6s.	48	68%	67%	68% + 1%	58	52%	22	St Louis Trans 5s,	1924	56%	55%	56 - 1			
11	10%	10	Interboro-Met 4 1/2s.	1956.	10%	10% ..	40%	35%	23	Do conv 3 1/2s.	1956.	46%	45 1/2	46% + 1%	76%	73	20	St P & K C S L 4 1/2s.	'41	75%	75%	75% + 1%			
11%	1%	3	Do 16%, stamped.	1%	1%	1%	44	36	40	Do deb 4s,	1957.	42	41	41% - 1%	99%	99%	4	St P & Dul 1st 5s,	1931.	99%	99%	99% + 1%			
66%	58%	190	Interboro R T 5s.	1966.	63%	61% - 2%	82%	70%	62	Do 7s,	1925.	81%	80%	81 + 1/2	85	84%	1	St P, M & M E Min Div							
67%	58%	307	Do stamped	63	60%	61% - 2%	81	69	195	Do 7s,	1925 (frances).	78%	78%	78% ..	48	48	.....	4s, 1948.		84%	84%	84% - 1%		
70%	54%	85	Do 6s,	1932.	67%	65% - 1%	52	44%	4	Do non-cv deb 4s,	1936.	52	51%	52 + 1%	101	99%	2	Do Mont Cen 5s,	37.	100%	100%	100% + 1%			
89%	83%	143	Do conv 7s.	1932.	87%	86% - 1%	66%	60%	36	Do non-cv deb 4s,	1955.	51%	51%	51% + 1%	97%	95%	56	St P Union Depot 5s.	'72.	97%	97%	97% + 1%			
72%	58%	5	Int'l Agricul col tr 5s.	1932.	63	60% - 3%	99%	98%	3	N Y, O & W ref 4s,	1992.	62%	61%	62 + 1%	104%	101%	38	Saks & Co s f 7s,	1942.	104%	104%	104% ..			
61 1/2	50	10	Do col tr 5s, stdp.	50	50	50 - 7%	40%	33%	1	N Y & Qns El L P 5s.	30	99	99	99 ..	75%	71%	16	San A & Aran Pass 4s,	'43	75%	75%	75% + 1%			
96%	90%	135	Int'l Gt Nor 1st 6s.	1952.	95%	95% - 1%	40%	32	23	N Y Rys ref 4s,	1942.	36	36	- 1%	90%	93%	26	San A Pub Serv ref 6s.	52	96	95	95% - 1%			
53 1/2	49%	142	Do adj 6s.	1952.	47	46% - 1%	40%	32	23	Do Guaranty Trust Co of NY cts of deposit	36%	35%	36%	34% + 1%	108	107%	3	Sav, Fla & W 1st 6s.	'34.	107%	107%	107% - 1%			
83 1/2	79%	108	Int'l M Mar col tr 6s.	1941	83%	82% + 1%	8	Do adj inc 5s,	1942.	2%	2%	2% ..	80%	84%	3	Scioto Val & N E 4s,	'89	80%	80%	80% ..					
85	81	47	Iowa Central ref 4s.	1951.	20%	19% - 1%	21%	19%	19	Do Guaranty Trust Co of NY cts of deposit	36%	35%	36%	34% + 1%	86	58 1/2	27	Seab'd Air Line gold 4s.							
70	64%	5	Do 1st 5s.	1938.	69	69 ..	80%	69	69	Do 7s,	1925 (frances).	78%	78%	78% ..	54%	43%	89	1950, stamped		64%	64%	64% - 1%			
84 1/2	88%	5	JAMES, FRANK & C.	1934.	84%	84% - 1%	52	43%	10	Do non-cv deb 4s,	1936.	52	51%	52 + 1%	66	62%	3	Do adj 5s,	1949.	54	53%	54 + 1%			
99	95	1	KANAWHA & M 2d 5s.	1927.	98	98 - 3%	65	58%	33	N Y Steam Corp 6s.	1947.	96	95 1/2	96 + 1%	54%	47%	45	Do gold 4s,	1950, unstdp	64%	64%	64% ..			
79%	77%	1	Do 1st 4s.	1990.	79%	79% + 1%	98	85	85	N Y Rys con 4 1/2s.	'62.	69	59%	59% + 1%	80%	68	218	Do con 6s,	1945.	78%	77	78% + 1%			
78%	73%	52	Ken C, Et S & M Ry ref 4s.	1936.	101%	101% - 1%	61%	52%	1	Do 6s,	1962.	85	85%	85% ..	102%	100%	16	Sharon Stl Hoop 8s.	'41.	101%	100%	100% + 1%			
103	100%	1	Keely-Sp Tire s f 8s.	'31.	97	94% - 1%	95	93%	50	N Y & W 1st 6s.	1937.	58%	58%	58% ..	88%	83	270	Sheffield Farms ref 6s.	'42.	101%	101%	101% ..			
60	57	2	Keokuuk&Des M cf of 6s.	1930.	60%	60% + 1%	88%	60%	50	Do deb s f 6s.	1949.	101	100%	100% ..	91	89	81	Sinclair Con Oil col 7s.		91	91%	91% - 1%			
112	110%	1	Kings Co El L & P pm	1997.	112	112	112 ..	89%	86	51	Do conv 4s.	1944.	87%	87%	87% + 1%	91	87	17	Sinclair Crude Oil 5 1/2s.		98%	98%	98% ..		
103	98%	2	Leek & R co El & P pm	1997.	112	112	112 ..	89%	86	51	Do div 4s.	1944.	87%	87%	87% + 1%	105	100%	61	South Col Pow 5s.	'47.	91%	90%	90% + 1%		
73%	70%	1	Kings Co El 4s.	1949.	100%	100% - 1%	98%	95	50	Do ref & imp 6s.	1950.	89	88	89 ..	100	96	45	So Porto R col 7s.	'41.	104%	104%	104% ..			
106%	95%	1	Kings Co E & s f 6s.	1952.	96	95 + 1%	105%	103	16	Do ref & imp 6s.	1952.	95	95	95 + 1%	107	103%	41	Shoreline Bell Tel 5s.	'41.	104%	104%	104% ..			
105%	100%	15	Kuyser (J) & Co 7s.	'42.	102%	100% - 1%	95%	93%	10	Do gen 5s.	1961.	101	100%	100% ..	108	102%	10	Norfolk Southern 1st 5s.		93	93%	93% - 1%			
103%	94%	73	Kelly-Sp Tire s f 8s.	'31.	97	94% - 1%	88%	86	3	Do gen 5s.	1962.	102	101	101% ..	102%	100%	41	North Ohio & L & P 5s.		95%	95%	95% + 1%			
65	60	2	Keokuuk&Des M cf of 6s.	1930.	60%	60% + 1%	132	106%	54	Do conv 4s.	1929.	127	125	125 ..	105	100%	60	Porto R col 7s.		91	90%	90% + 1%			
112	110%	1	Kings Co El L & P pm	1997.	112	112	112 ..	88%	86	51	Do div 4s.	1944.	87%	87%	87% + 1%	91	87	17	South Col Pow 5s.	'47.	91%	90%	90% + 1%		
103	98%	2	Leek & R co El & P pm	1997.	112	112	112 ..	89%	86	51	Do ref & imp 6s.	1950.	90	89	89 + 1%	104	101%	41	So Port o R col 7s.		93	92%	92% + 1%		
73%	70%	1	Kings Co El 4s.	1949.	100%	100% - 1%	98%	95	50	Do ref & imp 6s.	1952.	95	95	95 + 1%	101	99	6	So Pow 5s.		94	93%	93% + 1%			
106%	95%	95	Kings Co Light 1st ref	61/2s.	1954.	100	100	100 ..	93	89	36	Do gen 6s.	1932.	103	102	102% ..	103	101%	39	Niagara Falls Pow 5s.		95%	95%	95% + 1%	
164	101%	8	Kinney(G) R ev 7 1/2s.	'36.	102%	101% - 1%	83	80	36	Do 1st & ref 6s.	1941.	102	101	101% ..	104	101%	42	Northwest Bell Tel 7s.		105%	105%	105% + 1%			
100%	100%	1	Kohr & Ohio 1st 6s.	1925.	100%	100% - 1%	80%	78	34	Do 1st & ref 6s.	1941.	102	101	101% ..	105	103%	42	Northwest Bell Tel 7s.		105%	105%	105% + 1%			
93	88	22	LACKAWANNA STEEL	con 5s.	Ser A.	1950.	91	91	- 3%	105	103%	2	OH PUB SRV ref 7 1/2s.	'46.	104	103%	104 + 1%	102%	100%	4	TENN ELEC ref 6s.		97%	97%	97% + 1%
95	92	3	Luc Gas L of St L ref & ext 5s.	1934.	94	94	94 ..	97%	95	30	OH PUB SRV ref 7 1/2s.	'46.	104	103%	104 + 1%	103	101%	41	Tenn Ass'n of St L 1st		98%	98%	98% + 1%		
93%	91%	28	Do ref 5s.	1948.	94	94	94 ..	98%	96	30	Ont Pow F 5s.	'53.	97	96	96 + 1%	96%	95%	1	Term Ass'n of St L 1st		98%	98%	98% + 1%		
92%	88%	1	Do ref 5s.	1953.	92	92	92 + 1%	100	99	30	Oregon & Cal gtd 5s.	'27.	99%	99%	99% ..	98%	97%	1	Term Ass'n of St L 1st		98%	98%	98% + 1%		
91%	87%	2	Lehigh & N Y 4 1/2s.	1940.	93%	93%	93 ..	98%	96	30	Ore R & R Nav 4s.	'46.	97%	97%	97% ..										

Transactions on the New York Curb

WEEK ENDED SATURDAY, APRIL 19, 1924

Trading by Days

	Industrials	Oils	Mining	Bonds	Foreign Bonds	Range, 1924	Net	Range, 1924	Net																													
						High 105	Low 95	Sales 120	High 105	Low 95	Sales 120	High 105	Low 95	Sales 120	High 105	Low 95	Sales 120	High 105	Low 95	Sales 120	High 105	Low 95	Sales 120	High 105	Low 95	Sales 120	High 105	Low 95	Sales 120									
Monday	39,630	108,415	71,600	\$373,000	\$173,000	69%	57	50 GALENA SIG OIL	580	580	580	-	-	-	18%	16	300 New Cornelia	18	17%	18	+ 1	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Tuesday	42,000	155,415	88,560	467,000	59,000	43%	37%	3,200 HUMBLE	40	30	30	- 1%	-	-	15%	14	8,200 New Dominion Corp A	2%	2%	2%	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Wednesday	26,445	128,385	91,825	391,000	49,000	161	130	60 ILLINOIS PIPE L.	130	130	130	+ 9	-	-	6%	140	150 New Jersey Zinc	140	140	140	- 14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Thursday	36,049	123,250	107,900	326,000	73,000	119	103%	1,480 Imp Oil (Can) coup.	106	103%	104	- 1%	-	-	6%	140	130 Nipissing Mines	140	140	140	- 14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Friday	Holiday	-	-	-	-	100	88	180 Indiana Pipe Line	94	89	89	- 5	-	-	46%	30	1,000 McKinley-Darragh	45	45	45	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Saturday	28,055	87,000	163,000	241,000	22,000	22%	18%	20,700 International Pet	194	18%	18%	- 3%	-	-	2%	2	100 Premier Gold	2	2	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	172,830	633,365	522,975	\$1,798,000	\$376,000	162	135%	280 MAGNOLIA PET	138	136%	136%	- 1%	-	-	33%	10	2,000 RAY HERCULES	15	15	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cities Service scrip \$6,000.						100,000 Red Warrior	39	32	32	-	-	-	-	-	-	-	10,000 Red Warrior	39	32	32	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

INDUSTRIALS

	Range, 1924	Net	Range, 1924	Net
Range, 1924	High 105	Low 95	Sales 120	EUREKA PIPE LINE
High 105	95	120	120	120 EUREKA PIPE LINE
Monday	39,630	108,415	71,600	\$373,000
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	Range, 1924	Net	Range, 1924	Net

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Current Corporate Reports

SUPERIOR OIL CORPORATION, for year ended Dec. 31, 1923, shows net loss of \$903,202, after expenses, depreciation and depletion, against net loss of \$754,532 in 1922.

STANDARD OIL COMPANY OF INDIANA, for year ended Dec. 31, 1923, shows net profits of \$41,338,499, after depreciation and tax reserves, equivalent to \$4.48 a share (par \$25) on 8,868,266 shares of capital stock outstanding, compared with net profits of \$49,381,104, or \$5.60 a share, on 8,807,265 shares (par \$25) stock outstanding in 1922. The consolidated balance sheet as of Dec. 31, 1923, shows surplus of \$817,-

CERTAIN-TEED PRODUCTS CORPORATION, for year 1923, after charges and Federal taxes, equivalent, after preferred dividends, to \$3.35 a share earned on the 92,000 shares of no par common stock, compared with \$671,796, or \$2.86 a share, on 82,000 shares outstanding in 1922.

UNITED STATES RUBBER COMPANY, for year ended Dec. 31, 1923, shows net income of \$7,392,657, after charges but before Federal taxes, equivalent to \$7.39 a share, earned on \$10,976,600 outstanding capital stock, compared with \$805,818, or \$4.44 a share, on outstanding stock, compared with \$7,692,039, or \$2.65 a share, in 1922.

AUTO KNITTER HOSIERY COMPANY, INC., for year ended Dec. 31, 1923, shows net loss of \$130,680, after expenses, compared with net income of \$484,943, after expenses and Federal taxes, or \$4.84 a share, earned on outstanding 100,000 no par shares of stock in 1922.

PITTSBURGH COAL COMPANY, for year ended Dec. 31, 1923, shows net income of \$7,300,162, after all charges but before Federal taxes, equivalent to \$10.88 a share earned on \$67,169,200 combined common and preferred stocks. In 1922 net income was \$3,714,953, or \$5.02 a share on the common, after preferred dividends.

A. G. SPALDING & BROTHERS, for year ended Dec. 31, 1923, shows net income of \$1,411,658, after depreciation, interest and Federal taxes, equivalent, after preferred dividends, to \$19.38 a share earned on 32,138 shares of outstanding common stock, compared with \$1,980,497, or \$31.34 a share on the common, in 1922. Consolidated balance sheet as of Dec. 31, 1923, follows: Assets—Cash, \$845,774; notes and accounts receivable, \$2,346,997; inventories, \$9,758,739; deferred charges, \$246,072; miscellaneous stocks and bonds, \$162,085; land, buildings, machinery, equipment, &c., \$4,500,936; option to purchase 323 Fifth Avenue, \$25,300; equity in Chicago building and leasehold, \$327,398; other leaseholds, \$20,058; patent rights, \$10,930; treasury stock, \$365,693; cash with trustees, \$5,922; total, \$18,816,498. Liabilities—Notes payable, \$2,200,000; accounts payable, \$430,463; demand loans, \$333,746; accrued wages, taxes, &c., \$286,359; reserve for income taxes, \$228,370; payments on account employed, subscription, \$940,701; reserves, \$583,229; first preferred stock, \$1,600,000; second preferred stock, \$1,607,300; common stock, \$5,213,600; surplus, \$2,962,145; total, \$18,816,504.

HAYES WHEEL COMPANY, for year ended Dec. 31, 1923, shows net profit of \$1,302,036, after charges and Federal taxes, equivalent to \$6.60 a share earned on 197,044 outstanding shares of no par capital stock, compared with \$973,243, or \$4.86 a share, on 200,000 shares outstanding in 1922.

MIDDLE WEST UTILITIES COMPANY, for the year ended December, 1923, reports net income of \$2,742,706, after taxes and depreciation, equivalent, after preferred dividends, to \$4.90 a share (no par value) earned on the 179,276 shares of common stock, compared with \$2,100,882, or \$3.68 a share, on 165,939 shares in 1922.

MARKET STREET RAILWAY, for year ended Dec. 31, 1923, shows net income of \$1,195,566, after interest, depreciation and Federal taxes, equivalent to \$10.29 a share earned on \$1,618,500 outstanding prior preference 6 per cent cumulative stock, compared with \$1,109,660, or \$8.35 a share, on \$11,617,000 prior preference stock outstanding in 1922.

LUG RUBBER & TIRE CORPORATION, for year ended Dec. 31, 1923, reports net loss of \$71,813, after depreciation and other charges, compared with net profit of \$370,493 in 1922, after charges, depreciation and Federal taxes, equivalent to \$2.47 a share on 15,000 shares of no par stock.

MACK TRUCKS, INC., and subsidiaries, for year ended Dec. 31, 1923, show net profits of \$7,003,665, after depreciation and Federal taxes, equivalent, after preferred dividends, to \$20.71 a share earned on 283,109 shares of no par common stock, compared with \$3,952,270, or \$9.94 a share on the common, in 1922.

NATIONAL LEAD COMPANY, for year ended Dec. 31, 1923, reports net earnings of \$5,296,413, after taxes and reserves, equivalent, after preferred dividends, to \$17.38 a share on outstanding \$20,655,400 common stock, against \$4,927,548, or \$15.59 a share, in 1922.

ATLAS TACK CORPORATION, for year ended Dec. 31, 1923, reports net profit of \$553, after all charges, compared with \$130,270 in 1922, or \$1.37 a share, earned on the 95,000 shares of no par value capital stock.

PENN SEABOARD STEEL CORPORATION and subsidiaries, for year ended Dec. 31, 1923, show deficit of \$149,287, after expenses, interest and idle plant expenses, compared with deficit of \$729,725 in 1922.

PACIFIC MAIL STEAMSHIP COMPANY, for year ended Dec. 31, 1923, shows net income of \$184,016, after charges, depreciation and Federal taxes, equivalent to 61 cents a share (par \$5) earned on the \$1,300,000 capital stock, compared with \$277,166, or 92 cents a share, in 1922.

NORTH AMERICAN COMPANY and subsidiaries, for year ended Dec. 31, 1923, show net income of \$9,385,458, after taxes, interest, depreciation and other charges, equivalent, after preferred dividends, to \$3.11 a share (par \$10) earned on \$26,489,075 outstanding common stock, compared with net income of \$6,003,849, or \$11.93 a share, on \$21,065,800 common stock (par \$50) outstanding in 1922.

CHILDS COMPANY, for year ended Dec. 31, 1923, reports net income of \$1,582,669, after depreciation, equivalent, after dividends on \$5,000,000 7 per cent preferred stock, to \$1,212,669, or \$5.27 a share, on 23,030 shares of no par common stock outstanding, compared with \$1,534,448, or \$30.29 a share, on outstanding \$4,000,000 common stock (\$100 par) in 1922. The consolidated balance sheet as of Dec. 31, 1923, follows: Assets—Plants, leaseholds, &c., less depreciation, \$12,915,354;

cash, \$1,290,506; stock owned, \$202,978; Government bonds and securities, \$339,685; notes receivable, \$859,807; mortgages receivable, \$439,345; inventories, \$231,464; real estate, less mortgages and depreciation, \$1,782,598; reserve fund, \$1,478,980; total, \$19,456,787. Liabilities—Preferred stock, \$5,000,000; common stock (represented by 239,036 shares of no par), \$5,052,200; accounts payable, &c., \$1,585,465; reserve for taxes, \$311,252; reserve for contingencies, \$1,000,000; other reserves, \$1,478,980; surplus, \$5,028,910; total, \$19,456,787.

CHICAGO PNEUMATIC TOOL COMPANY, for year ended Dec. 31, 1923, shows net income of \$812,036, after all charges and Federal taxes, equivalent to \$7.39 a share, earned on \$10,976,600 outstanding capital stock, compared with \$805,818, or \$4.44 a share, on outstanding stock, compared with \$812,662, or \$1.65 a share, on 94,728 shares outstanding in 1922.

SOLAR REFINING COMPANY, for year ended Dec. 31, 1923, reports net profit of \$496,481, after Federal taxes, equivalent to \$12.31 a share earned on \$4,000,000 capital stock, compared with \$879,227, or \$21.98 a share, in 1922.

NEW YORK CENTRAL RAILROAD COMPANY, for year ended Dec. 31, 1923, shows net income of \$45,339,426, after taxes and charges, equivalent to \$16.90 a share earned on \$268,237,575 stock outstanding at end of year, compared with \$20,635,186, or \$7.70 a share, on outstanding capital stock in 1922.

FAMOUS PLAYERS-LASKY CORPORATION, for year ended Dec. 30, 1923, shows net profit of \$24,255,784, after Federal taxes, equivalent, after preferred dividends, to \$14.98 a share earned on 235,931 shares of no par common stock outstanding at the end of the year, compared with \$4,110,987, or \$14.72 a share, on outstanding 229,203 shares of no par common stock in 1922.

PUBLIC SERVICE CORPORATION OF NEW JERSEY and subsidiary companies, for year ended Dec. 31, 1923, show net income of \$5,345,875, after charges and taxes, equivalent, after preferred dividends, to \$5.69 a share earned on outstanding 600,000 shares of no par common stock, compared with net income of \$5,570,239, or \$14.17 a share (par \$100), on \$30,000,000 common stock in 1922.

HARTMANN CORPORATION, for year ended Dec. 31, 1923, shows net income of \$1,776,339, after depreciation and Federal taxes, equivalent to \$4.51 a share earned on 393,615 shares of no par stock, compared with \$1,605,376, or \$13.37 a share, on \$12,000,000 (par \$100) capital stock in 1922.

THE BORDEN COMPANY, for year ended Dec. 31, 1923, shows net income of \$5,023,297, after charges and Federal taxes, equivalent, after preferred dividends, to \$21.40 a share earned on the \$21,368,100 common stock, compared with \$5,173,740, or \$21.94 a share, in the previous year.

CALIFORNIA PETROLEUM CORPORATION, for year ended Dec. 31, 1923, shows net profit of \$6,104,498, after interest, depreciation, depletion, Federal taxes, &c., equivalent to 29.37 per cent, on the combined preferred and common stocks. This compares with \$3,655,394, or 12.04 per cent, on the combined capitalization in 1922.

TOBACCO PRODUCTS CORPORATION, for year ended Dec. 31, 1923, shows surplus of \$4,579,556, after interest and Federal taxes, equivalent, after preferred and Class A common stock, to \$1.35 a share earned on 514,904 outstanding shares of no par common stock, compared with surplus of \$5,465,107, or \$9.15 a share, on the 450,425 shares (\$100 par) of common outstanding in 1922.

SCHULTE RETAIL STORES CORPORATION and subsidiaries, for year ended Dec. 31, 1923, show profit of \$3,763,637, before Federal taxes, equivalent, after preferred dividends, to \$11.99 a share earned on 300,000 shares of no par common stock, compared with profit of \$2,587,475, after Federal taxes, or \$8.62 a share, on common outstanding in 1922.

AMERICAN INTERNATIONAL CORPORATION, for year ended Dec. 31, 1923, reports net income of \$268,053, after interest and Federal taxes, equivalent to 53 cents a share earned on \$30,000,000 combined preferred and common stocks, against \$21,344, or 4 cents a share, in 1922.

AUSTIN, NICHOLS & CO., for year ended Dec. 31, 1924, shows net profit of \$209,855, after interest, depreciation and other charges, compared with net profit of \$370,493 in 1922, after charges, depreciation and Federal taxes, equivalent to \$2.47 a share on 15,000 shares of no par stock.

MARKET STREET RAILWAY, for year ended Dec. 31, 1923, shows net income of \$1,195,566, after interest, depreciation and Federal taxes, equivalent to \$10.29 a share earned on \$1,618,500 outstanding prior preference 6 per cent cumulative stock, compared with \$1,109,660, or \$8.35 a share, on \$11,617,000 prior preference stock outstanding in 1922.

LUG RUBBER & TIRE CORPORATION, for year ended Dec. 31, 1923, reports net loss of \$71,813, after depreciation and other charges, compared with net profit of \$370,493 in 1922, after charges, depreciation and Federal taxes, equivalent to \$2.47 a share on 15,000 shares of no par stock.

MACK TRUCKS, INC., and subsidiaries, for year ended Dec. 31, 1923, show net profits of \$7,003,665, after depreciation and Federal taxes, equivalent, after preferred dividends, to \$20.71 a share earned on 283,109 shares of no par common stock, compared with \$3,952,270, or \$9.94 a share on the common, in 1922.

NATIONAL LEAD COMPANY, for year ended Dec. 31, 1923, reports net earnings of \$5,296,413, after taxes and reserves, equivalent, after preferred dividends, to \$17.38 a share on outstanding \$20,655,400 common stock, against \$4,927,548, or \$15.59 a share, in 1922.

ATLAS TACK CORPORATION, for year ended Dec. 31, 1923, reports net profit of \$553, after all charges, compared with \$130,270 in 1922, or \$1.37 a share, earned on the 95,000 shares of no par value capital stock.

PENN SEABOARD STEEL CORPORATION and subsidiaries, for year ended Dec. 31, 1923, show deficit of \$149,287, after expenses, interest and idle plant expenses, compared with deficit of \$729,725 in 1922.

PACIFIC MAIL STEAMSHIP COMPANY, for year ended Dec. 31, 1923, shows net income of \$184,016, after charges, depreciation and Federal taxes, equivalent to 61 cents a share (par \$5) earned on the \$1,300,000 capital stock, compared with \$277,166, or 92 cents a share, in 1922.

VANADIUM CORPORATION OF AMERICA, for year ended Dec. 31, 1923, shows net income of \$681,424, after Federal taxes, depreciation and depletion, equivalent to \$1.82 a share earned on 373,334 no par shares of capital stock, compared with \$295,250, or 79 cents a share, in previous year.

CONLEY TIN FOIL CORPORATION, for year ended Dec. 31, 1923, reports net income of \$128,250, after Federal taxes and reserves for inventory adjustments, &c., equivalent to 74 cents a share earned on 171,868 no-par shares of common stock, compared with \$321,602, or \$1.65 a share, on 94,728 shares outstanding in 1922.

EDMONDS & JONES CORPORATION, for year ended Dec. 31, 1923, shows net income of \$400,116, after charges and Federal taxes, equivalent, after preferred dividends, to \$10.36 a share earned on 40,000 shares of no par common stock, as compared with \$390,529, or \$8.38 a share on common stock in 1922. The consolidated balance sheet as of Dec. 31, 1923, follows: Assets—Real estate, plans, machinery, equipment, &c., \$988,968; patents, \$1 cash, \$10,916; accounts and notes receivable, \$44,750; inventories, \$819,092; investments, \$106,900; deferred charges, \$42,133; total, \$2,534,800. Liabilities—Common stock, \$29,030,000; accounts payable, taxes accrued, &c., \$15,602; reserves, \$925,132; surplus, \$4,037,464; total, \$3,608,238.

INTERCONTINENTAL RUBBER COMPANY, for year ended Dec. 31, 1923, shows net loss of \$12,027, after expenses and taxes, against net profit of \$2,994 in 1922. The condensed balance sheet as of Dec. 31, 1923, follows: Assets—Investments in subsidiaries, \$33,399,936; investments in nitrate property, \$51,318; sundry accounts, claims, &c., \$56,837; securities, \$84,750; cash, \$15,387; total, \$33,608,238. Liabilities—Common stock, \$29,030,000; accounts payable, taxes accrued, &c., \$15,602; reserves, \$925,132; surplus, \$4,037,464; total, \$33,608,238.

PHELPS-DODGE CORPORATION, for year ended Dec. 31, 1923, reports net loss of \$3,883,516, after interest, depletion and depreciation, compared with net loss of \$5,825,631 in 1922.

INTERNATIONAL PAPER COMPANY, for year ended Dec. 31, 1923, reports net income of \$3,500,540, after interest, depreciation and Federal taxes, equivalent, after preferred dividends, to \$11.59 a share earned on \$19,934 common stock, compared with net loss of \$7,572,390 in 1922.

NEW YORK SHIPBUILDING CORPORATION, for year ended Dec. 31, 1923, shows net income of \$10,000,000, after interest, depreciation and depletion, compared with net income of \$9,855,659, after interest, depreciation and depletion, in 1922. The general balance sheet as of Dec. 31, 1923, follows: Assets—Real estate, plant and equipment, \$10,111,713; securities, \$6,637,229; ledger balance, \$496,661; bills and accounts receivable, \$508,882; advance to cashiers and Superintendents, \$4,701; cash, \$150,693; interest accrued, \$18,926; inventories, \$1,416,851; total, \$19,345,659.

PHYLIPS DODGE CORPORATION, for year ended Dec. 31, 1923, reports net loss of \$3,883,516, after interest, depletion and depreciation, compared with net loss of \$5,825,631 in 1922.

NEW YORK AND HONDURAS ROSARIO MINING COMPANY, for year ended Dec. 31, 1923, reports net profit of \$3,500,540, after interest, depreciation and depletion, compared with net income of \$3,395,398, or \$3.25 a share, on the common in 1922. The general balance sheet as of Dec. 31, 1923, follows: Assets—Real estate, plant and equipment, \$10,111,713; securities, \$6,637,229; ledger balance, \$496,661; bills and accounts receivable, \$508,882; advance to cashiers and Superintendents, \$4,701; cash, \$150,693; interest accrued, \$18,926; inventories, \$1,416,851; total, \$19,345,659.

UNITED STATES GYPSUM COMPANY, for year ended Dec. 31, 1923, shows net income of \$5,030,224, after depreciation, depletion, Federal taxes and contingencies, equivalent after preferred dividends, to \$15.59 a share (par \$20) earned on \$5,911,680 common stock, as compared with net income of \$3,119,033, or \$12.18 a share (par \$20), earned on \$4,431,040 in 1922.

WASHINGTON WATER POWER COMPANY, for year ended Dec. 31, 1923, shows surplus of \$1,617,026, after taxes and charges, equivalent to \$18,01 a share earned on \$20,180,406 capital stock, as compared with \$17,779,100 capital stock in 1922.

UNITED STATES TOBACCO COMPANY, for year ended Dec. 31, 1923, shows net earnings of \$2,112,580, after all charges and Federal taxes, equivalent to \$4.52 a share earned on \$31,592 shares of no par common stock, as compared with \$2,013,115, or \$4.14 a share, on 31,952 shares of no par common stock outstanding in 1922. The balance sheet as of Dec. 31, 1923, follows: Assets—Real estate, machinery, &c., \$6,981,672; inventories, \$7,489,482; securities, \$1,588,485; bills and accounts receivable, \$3,078,175; total, \$23,196,010. Liabilities—Preferred stock, \$5,520,000; common stock, \$11,283,300; preferred dividends payable, \$96,600; common dividends payable, \$286,157; reserves, \$3,150,640; bills and accounts payable, \$403,768; surplus, \$2,610,715; total, \$23,196,010.

CENTURY RIBBON MILLS, INC., for year ended Dec. 31, 1923, shows net profits of \$491,039, after depreciation and Federal taxes, equivalent after allowing for preferred dividends on first and second preferred stocks, to \$5.22 a share earned on \$112,481,000 outstanding common stock, compared with net profit of \$33,227,770 in 1922.

J. G. BRILL COMPANY, for year ended Dec. 31, 1923, shows net profits of \$2,146,505, after depreciation and Federal taxes, equivalent, after ordinary taxes, depreciation, &c., before Federal taxes, equivalent, after preferred dividends, to \$4.52 a share earned on \$31,200 common stock, as compared with \$20,449,069, or \$13.18 a share, in 1922. The consolidated balance sheet as of Dec. 31, 1923, follows: Assets—Land, buildings, machinery, &c., \$86,841,150; investments and advances to associated companies, \$4,514,168; inventories, \$23,042,950; advance payments on ore contracts, \$739,607; notes and accounts receivable, \$5,987,022; investments in marketable securities, \$617,182; cash, \$3,745,612; deferred charges, \$1,615,049; total, \$127,103,130. Liabilities—Preferred stock, "A" stock, \$1,654,633; preferred "B" stock, \$22,562,400; common stock, \$39,368,603; funded debt, \$22,885,000; mortgage payable, \$60,000; notes payable, \$1,931,650; accounts payable, \$2,822,613; accrued liabilities, \$746,088; dividends payable, \$506,646; reserves, \$24,871,475; surplus, \$9,645,022; total, \$127,103,130.

INTERNATIONAL GENERAL ELECTRIC COMPANY, INC., for year ended Dec. 31, 1923, shows net income of \$2,489,463, after expenses, interest and taxes, equivalent, after preferred dividends, to \$17.68 a share earned on \$10,000,000 common stock, compared with \$2,265,477, or \$15.63 a share, in previous year. Condensed balance sheet as of Dec. 31, 1923, follows: Assets—Patents, furniture, fixtures, &c., \$1; investments, \$18,998,344; notes receivable, \$2,664,784; merchandise, \$2,291,067; accounts receivable, \$8,632,471; cash, \$1,554,223; deferred charges, \$832; total, \$33,342,772. Liabilities—Preferred stock, \$10,000,000; surplus, \$1,663,220; general

Business Bookshelf

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head and profit and loss statements. One might wish that the obvious truths stressed by Mr. Konopak with reference to unabsorbed overhead were more generally accepted in fact—as they are in theory—by the heads of industrial enterprises. He urges the maintenance of full production at an even break rather than a reduction of output, remarking that "a 50 per cent. production results in a loss of 50 per cent. of the fixed overhead and, even though a profit was anticipated from the sales, such profit possibly may not offset the loss of 50 per cent. of the fixed overhead." The matter is gone into in some detail and is illustrated by concrete examples.

Perhaps the most valuable chapter in the work is that which treats of the volume of business required to absorb fixed overhead charges. If normal profits or excess of sales over normal costs are not greater than unabsorbed fixed expenses, the result is a net loss. The question as to how much business must be done to absorb the loss must be answered accurately if executives are to have an intelligent basis upon which to determine the amount of money, above ordinary expenditures, that may be spent to increase business. Mr. Kon-

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DIVIDENDS.**INSPIRATION CONSOLIDATED COPPER COMPANY**

NOTICE OF ANNUAL MEETING
Notice is hereby given that the Annual Meeting of the Stockholders of the Inspiration Consolidated Copper Company will be held at the office of the Company, 242 Water Street, Augusta, Maine, on Monday, the twenty-eighth day of April, 1924, at two o'clock P. M., for the election of Directors and for the transaction of such other business as may come before the meeting, including the consideration, approval and ratification of all acts and proceedings of the Board of Directors during the past year and of all matters that may be referred to in the Annual Report to the Stockholders.

The transfer books will not be closed, but only those stockholders of record at the close of business (viz. three o'clock P. M.) on Friday, April 11th, 1924, will be entitled to vote at said meeting.

By order of the Board of Directors
J. W. ALLEN, Secretary

The Consolidation Coal Company**DIVIDEND NO. 103 ON COMMON STOCK.**

The Board of Directors has declared a quarterly dividend of One and a Half Dollars (\$1.50) per share on its Common Capital Stock, payable April 30th, 1924, to the holders thereof at the close of business April 15th, 1924. The transfer books will remain open. Dividend checks will be mailed.

H. H. WARFIELD,
Assistant Treasurer.

New Opportunities for the Investor

The Annalist's Weekly Index to Current Security Offerings

BONDS

Amount.	Name and Description.	Offered By.	Price.	Yield %.	Offered.
\$3,000,000	Alabama Power Co. 1st ref g 6s, J & D, due June 1, 1951	Harris, Forbes & Co. and Coffin & Burr, Inc., N. Y.	Par	6.00	Apr. 17
\$625,000	Allegheny Bldg., Philadelphia, 1st ser g 6½s, A & O 11, due April 11, 1926 to 1939	S. W. Straus & Co., Inc., Philadelphia	Par	6.50	Apr. 16
\$1,000,000	Baumann (Ludwig) & Co. Bldg., Long Island City, 1st ser g 6½s, A & O, due April 1, 1927 to 1936	S. W. Straus & Co., Inc., N. Y.	Par	6.50	Apr. 16
\$235,000	Berkeley, Mich., Waterworks and Fire equipment, 3s, M & S, due March 1, 1954	Joel Stockard & Co., Detroit	.....	.....	Apr. 5
\$500,000	Berkey & Gay Furniture Co. ser g 6% notes, A & O 15, due April 15, 1926 to 1932	Howe, Snow & Bertles, Inc., N. Y.	Par-99	6.00-6.18	Apr. 15
\$500,000	Bernalillo Co., N. M., g 5s, J & J, due April 7, 1934	Seasongood & Mayer and George H. Burr & Co., N. Y.	102.55	4.80	Apr. 14
\$150,000	Burnaby, B. C., g 5½s, due Dec. 31, 1929	Brandon, Gordon & Waddell, N. Y.	99	5.70	Apr. 14
\$400,000	Burns Drive and Jefferson Av., Detroit, 1st ser g 7s, F & A 15, due Feb. 15, 1926 to 1935	Joel Stockard & Co., Detroit	Par	7.00	Apr. 12
\$12,000,000	Canadian Pacific Ry. coll tr g 5s, A & O 15, due April 15, 1934	Bank of Montreal; National City Co., Ltd.; Royal Bank of Canada; Canadian Bank of Commerce; Wood, Gundl & Co.; Dominion Securities Corp., Ltd., and A. E. Ames & Co., Montreal	98.85	5.15	Apr. 14
\$1,000,000	Champaign Co., Ill., road 5s, due 1924 to 1943	Anes, Emerich & Co.; Illinois Merchants Trust Co. and Northern Trust Co., Chicago	.....	4.40-4.50	Apr. 18
\$200,000	Chess & Wymond Co. ser g 7% notes, A & O, due April 1, 1925 to 1934	Henning, Chambers & Co., Louisville	101-100	.....	Apr. 9
\$5,000,000	Chicago, Ill., Sanitary Dist. 4s, M & S, due March 1, 1926 to 1944	Harris Trust & Savings Bank, Chicago	99.29-95.52	4.40-4.35	Apr. 14
\$2,250,000	Columbus Ry., Power & Light Co. ref g 6s, J & D, due Dec. 1, 1941	Harris, Forbes & Co. and A. C. Allyn & Co., Inc., N. Y.	Par	6.00	Apr. 16
\$180,000	Dodgeville, N. Y., school 4½s, M & N, due 1925 to 1934	George B. Gibbons & Co., Inc., N. Y.	.....	4.50	Apr. 12
\$200,000	Dwight-Bridge Sts. Realty Co., Springfield, Mass., ref s f g 7% notes, Ser A, J & J, due Jan. 1, 1954	C. D. Parker & Co., Inc., Boston	.....	.....	Mar. 29
\$700,000	Elgin, Ill., sanitary dist 5s, M & N, due May 1, 1925 to 1944	A. G. Becker & Co., N. Y.	.....	4.50	Apr. 16
\$700,000	Federal Intermediate Credit Bank coll tr 4½s, due March 14, 1926 to 1927	.....	.....	4.35	Apr. 14
\$34,000	Florence, S. C., funding 5½s, J & D, due Dec. 1, 1953	Prudden & Co., N. Y.	.....	5.30	Apr. 15
\$240,000	Fort Edward, N. Y., Union Free School Dist. No. 1, g 4½s, J & J, due Jan. 1, 1925 to 1972	Union National Corp., N. Y.	.....	4.25-4.50	Apr. 17
\$5,000,000	General American Tank Car Corp., Eq. Tr. 5½s, Ser B, M & N, due May 1, 1925 to 1934	Drexel & Co., Philadelphia, and Charles D. Barney & Co., N. Y.	100.48-98.12	5.00-5.75	Apr. 16
\$625,000	Glendale, Cal., munic. sewer system g 5s, M & S, due March 1, 1925 to 1961	Anglo London Paris Co.; Hunter, Dulin & Co.; M. H. Lewis & Co.; Freeman, Smith & Camp Co., San Francisco, and First Securities Co., Los Angeles	.....	4.00-4.75	Apr. 4
\$450,000	Grand Rapids, Mich., school dist. 4½s, M & S, due Sept. 1, 1930 to 1948	Harris Trust & Savings Bank, Chicago	.....	3.30	Apr. 10
\$485,000	Hempstead, N. Y., Common School Dist. No. 18, 4½s, J & D 15, due Dec. 15, 1924 to 1943	H. L. Allen & Co. and Gibson & Lee, N. Y.	100.42-105.25	4.10-4.35	Apr. 12
\$200,000	Home Stove & Foundry Co., Chicago, 1st ser g 7s, M & S, due March 1, 1926 to 1934	Thompson, Kent & Grace, Inc., Chicago	Par	7.00	Apr. 16
\$750,000	Hoopers & Townsend Steel Co., Philadelphia, 1st (Closed) s f g 7s, M & S, due March 1, 1939	Hyney, Emerson & Co., Chicago, and Warren A. Tyson & Co., Philadelphia	Par	7.00	Apr. 9
\$100,000	Hornell, N. Y., 4½s, M & N, due Nov. 1, 1936 to 1945	Sherwood & Merrifield, Inc., N. Y.	.....	4.30	Apr. 17
\$2,950,000	Hudson Co., N. J., g 3½s, M & N, due May 1, 1925 to 1972	First National Bank; Lehman Bros.; Redmond & Co.; Kissel, Kinnicutt & Co. and B. J. Van Ingen & Co., N. Y.	.....	4.35	Apr. 14
\$292,000	Hull, Quebec, 23 yr. 5½s, M & N, due May 1, 1947	Municipal Bankers Corp., Ltd., and Bain, Snowball & Co., Ltd., Toronto	102.64	5.30	Apr. 9
\$500,000	Johnstown, Pa., School Dist. 4½s, A & O, due April 1, 1929 to 1930	Harris, Forbes & Co. and National City Co., N. Y.	.....	4.20	Apr. 10
\$1,118,000	Key System Trans. Co. gen. & ref 5s, due 1938	Blyth, Witter & Co., N. Y.	78	7.75	Apr. 12
\$1,000,000	King Edward Hotel Co., Ltd., ref s f g 7s, Ser A, M & S, due March 1, 1944	Moore, Hyams & Co., Inc., New Orleans	99	7.10	Apr. 9
\$100,000	Los Angeles Co., Cal., Maywood School Dist. 5½s, due 1924 to 1964	E. H. Rollins & Sons; California Securities Co. and Bank of Italy, Los Angeles	.....	4.80-5.00	Apr. 8
\$90,000	Lyndonville, N. Y., water 5s, J & J, due 1927 to 1951	George B. Gibbons & Co., Inc., N. Y.	.....	4.50	Apr. 12
\$300,000	Masonic Temple Association, Spokane, 1st ser r e 4½s, A & O, due April 1, 1925 to 1942	Ferris & Hardgrove, Spokane	Par	6.00	Apr. 5
\$1,000,000	Merchants Ice & Cold Storage Co., San Francisco, 1st ser g 6½s, due 1925 to 1944	E. H. Rollins & Sons and National City Co., San Francisco	.....	6.50	Apr. 17
\$175,000	Methodist Episcopal Church of the U. S. of America, 1st ser 6s, M & S, due March 1, 1925 to 1934	Lorenzo E. Anderson & Co., St. Louis	.....	.....	Apr. 12
\$110,000	Montclair, N. J., perm. Impvt. 4½s, A & O 15, due April 15, 1926 to 1939	J. G. White & Co., Inc., N. Y.	.....	4.375	Apr. 11
\$150,000	Natrona Co., Wyo., School Dist. No. 2 5s, due 1928 to 1944	R. M. Grant & Co., Inc., N. Y.	Par	5.00	Apr. 14
\$1,000,000	New Orleans, La., paving 4½c off s f g 7s, J & J, due Jan. 1, 1929 to 1935	Caldwell & Co.; Marine Bank & Trust Co.; Interstate Trust & Banking Co.; Sutherlin, Barry & Co., Inc.; Whitney-Central Banks, New Orleans; George H. Burr & Co.; Liberty Central Trust Co. and G. H. Walker & Co., St. Louis	99.60-97.93	4.75	Apr. 10
\$600,000	Olimer Fare Register Co. ser g 7% notes, A & O, due April 1, 1925 to 1930	Spitzer, Rorick & Co., N. Y.	101	.....	Apr. 14
\$12,500,000	Pacific Gas & Electric Co. 1st & ref g 5½s, Ser C, J & D, due Dec. 1, 1952	National City Co.; E. H. Rollins & Sons; Mercantile Securities Co. of Cal. and Blyth, Witter & Co., San Francisco	96	5.78	Apr. 17
\$750,000	Pantheon Bldg. & Land, Chicago, 1st ser g 6s, A & O, due April 1, 1926 to 1934	First Trust & Savings Bank, Chicago	Par	6.00	Apr. 10
\$46,000	Pendleton, N. Y., highway 4½s, due 1927 to 1940	George B. Gibbons & Co., Inc., N. Y.	.....	4.50	Apr. 12
\$1,000,000	Peninsular Stove Co. 1st s f g 6s, M & S, due March 1, 1934	Keane, High & Co.; Detroit Trust Co. and Union Trust Co., Detroit	Par	6.00	Apr. 12
\$50,000	Plattsburgh, N. Y., city 5s, A & O, due 1925 to 1944	George B. Gibbons & Co., Inc., N. Y.	.....	4.30-4.35	Apr. 12
\$235,000	Pleasantville, N. J., coupon 5½s and 6s, 5½s M & S, due Nov. 1, 1925 to 1960	C. W. Whitiss & Co., N. Y.	.....	4.80-4.90	Apr. 14
\$360,000	Portsmouth, Va., g 5s, A & O, due April 1, 1925 to 1954	Austin, Grant & Co., Inc.; H. L. Allen & Co. and C. W. McNear & Co., N. Y.	100.10-101.56	4.90	Apr. 16
\$6,000,000	Rotterdam, Holland, Ext. Loan s f g 6s, M & N, due May 1, 1964	National City Co., N. Y.	98	6½s	Apr. 16
\$400,000	St. Francis (Ark.) Levee Dist. ser 5½s, J & J, due Jan. 1, 1935 to 1974	Illinois Merchants Trust Co., Chicago	103.79-104.40	5.25	Apr. 14
\$250,000	Santa Barbara Estates, Inc., 1st (closed) s f g 7½s, M & S, due March 1, 1934	Carstens & Earles, Inc., and M. H. Lewis & Co., Los Angeles	Par	7.50	Apr. 9
\$165,000	Santa Rosa, Cal., sewer 5s, A & O, due April 1, 1925 to 1960	Peirce, Fair & Co. and Blyth, Witter & Co., San Francisco	.....	4.70	Apr. 4
\$80,000	Sapulpa, Okla., Board of Education funding 4½s, M & S 15, due Sept. 15, 1928, 1933 and 1938	Brown-Crummer Co., Wichita	.....	5.25	Apr. 5
\$200,000	Sharon, Pa., school dist. 4½s, M & N, due May 1, 1941	Harris, Forbes & Co. and National City Co., N. Y.	.....	4.20	Apr. 10
\$90,000	Shawnee, Okla., funding 6s, F & A 25, due Feb. 1, 1948	Brown-Crummer Co., Wichita	.....	5.25	Apr. 5
\$106,000	Southern Stock Yards Corp. 1st reg 6s, A & O, due April 8, 1927	American Trust Co. and American National Bank, Richmond, Va.	Par	6.00	Apr. 5
\$80,000	Sullivan Co., N. Y., coup or reg 4½s, M & S, due March 1, 1925 to 1944	Sherwood & Merrifield, N. Y.	.....	4.25-4.20	Apr. 12
\$1,000,000	Superior Oil Corp. 1st s f g 7s, F & A 15, due Feb. 15, 1929	Frazier & Co., Inc., and Taylor, Ewart & Co., Inc., N. Y.	Par	7.00	Apr. 12
\$844,000	Sussex Co., Del., g highway 5s, J & J, due Jan. 1, 1931 to 1970	West & Co., Philadelphia	4.75	Apr. 4

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Farmers' Troubles

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rather than coddling. He refuses them tariffs and bounties, because "they only encourage inefficiency," they cannot be given to all, and should be accompanied by control. No Government in its senses would ever make large presents of public money, and say you can carry on your work in any way you like. What agriculture requires is stimulus to fight its

own battles. "In particular British farmers are to be put in the way of keeping cost accounts, not to save them money, but to compel them "to use more efficient expedients than hitherto in order to make good use of labor and land." No wonder a cry was heard in Parliament of "good old individualism."

The British Premier relies on the industrial vote, rather than the agricultural. Our Government tries to reply on both the agricultural and industrial

votes, and is in danger of falling between two stools. The consumers of goods and foods think the producers of neither should be favored at expense of the consumers of both. The consumers are as disappointed as the farmers in the functions of Government outside its police powers. Consumers will take their chance on prices if they can be relieved from their tax burdens. The politicians get small thanks for their overtime at volunteer duties, while leaving undone

things more in the general interest. Excess of sleuthing does not offset deficiency of tax relief. In the approaching sequel we shall learn whether "history is bunk," in the words of Henry Ford, or we learn from history that we learn nothing from history, in the German paradox. If we blunder again and repeat previous errors and disappointments at least we shall do it with our eyes open, and, therefore, with the ability to do better, if we wish, and will it.

Open Security Market—Bonds

Continued from Page 474

PUBLIC UTILITY—Continued

	Bid.	Offered.	Key.	
Central Power & Lt. Co., 1946.	92%	93%	B	
Cent. N. Y. Gas & Elec. 1st 5s., '41.	86	88	B	
Cent. Ga. Pow. Co. 1st 5s., 1938.	80%	88	B	
Cent. Ind. Pow. 1st col. & ref. 6s., '47.	88%	90%	B	
Cent. Pow. & Lt. 1st 6s. & ref. 6s., '65.	80%	91	B	
Central Union Gas Co. of N. Y.	97	99	B	
Cities Service deb. C.	122	..	B	
Cities Service deb. D.	94%	..	B	
Cities Service deb. D.	91	93	B	
Cities Service deb. E.	101%	103%	B	
Citizens Gas of Ind. 5s., 1942.	86	88	B	
Cleveland Elec. Illum. 5s., 1939.	96	100	B	
Cleveland Elec. Illum. 7s., 1941.	106%	108	B	
Cleveland Ry. Co. 1st 5s.	96	97	B	
Columbia Gas & Elec. deb. 5s., '27.	90%	97%	B	
Col. Del. & M. Elec. 1st & ref. 37.	80%	82	B	
Col. Ry. Co. 1st con. 4s., 1939.	99	100	B	
Col. Ry. & Pow. 1st 6s., 1941.	90	100	B	
Col. St. Ry. 1st 5s., 1932.	89	90	B	
Commonwealth Ed. 1st 5s., 1943.	98%	99	B	
Commonwealth Ed. 1st 5s., 1953.	95	96%	B	
Consumers Pow. Co. 1st 5s., 1936.	97	97%	B	
Consumers Elec. Lt. & Pwr. Co.	N. O. 1st 5s., 1936.	87%	89%	B
Conn. Cities Lt. & P. Co. 1st 5s., '22.	68	69%	B	
Cont. Gas & Elec. 5s., 1927.	97	97%	B	
Cont. Gas & Elec. ref. 6s., 1944.	93%	94	B	
Cuba Co. deb. 6s., 1936.	83	87	B	
Dallas Pow. & Lt. 1st 6s., 1949.	100	W. O.	B	
Dayton Lighting Co. 1st & ref. 5s., '37.	96	97%	B	
Denver G. & E. 1st & ref. 5s., '51.	86	87	B	
Denver G. & E. 1st 5s., 1949.	95	96	B	
Des Moines City Ry. gen. & ref.	77	80	B	
Des. Mo. 1st 5s., 1936.	104	107	B	
Detroit United Ry.	94	95	B	
Dom. Pow. & Trans. 1st 5s., 1932.	94	95	B	
Duluth St. Ry. Co. 1st 5s., 1939.	91%	95	B	
Economy Lt. & Pow. Co. 1936.	93	97	B	
Electric Dev. Co., 1933.	94%	96	B	
Energy Gas & Electric and Empire	Coke 1st 5s., 1941.	85	86%	B
Emp. G. & F. 1st & ref. cv. 7s., '28.	96%	97%	B	
Elmira W. Lt. & P. 1st 5s., '56.	89	91	B	
Ft. Dodge, Des Moines & Southern R. R. 1st 5s., 1938.	79	81	B	
Ft. Worth Pow. & Lt. 5s., 1931.	96%	98	B	
Gas-Car Pow. Co., 1932.	77%	78	B	
Gas. Lt. Pow. & Ry. Co. 1st 5s., 1925.	99%	100%	B	
Gas. Lt. Pow. & Ry. Co. 1st 5s., 1931.	78	83	B	
Gas. Ry. & Elec. & Imp. 1st 5s., 1949.	84	85	B	
Gas. Ry. & P. 1st & ref. 5s., 1954.	86%	88	B	
Gas. Ry. & Pow. gen. 1947.	96	97%	B	
Gas. Ry. & Pow. gen. 7s., 1941.	101%	103	B	
Gav. Hous. Elec. 1st 5s., 1934.	80%	84	B	
General Gas & Elec. 5s., 1925.	98	100	B	
General Gas & Elec. 5s., 1932.	81	83	B	
General Gas & Elec. 7s., 1934.	83	86	B	
General Gas & Elec. Secur. sink-ing fund 7s., 1962.	94	100	B	
General Gas & Elec. 6s., 1929.	90	95	B	
Great Western Power Co., 1946.	92%	93%	B	
Great Western Power of Cal. 1st & ref. 6s., 1949.	98%	99%	B	
Hancock Ferry 1st 5s., 1946.	80%	80	B	
Houston Lt. & Pow. 5s., 1931.	96	97%	B	
Hydraulic Pow. (Niagara Falls) 1st & ref. 1950.	90%	101%	B	
Hydraulic Power Co. 5s., 1951.	98%	99	B	
Iida. Power Co. 1st 5s., 1947.	90	91%	B	
Illinois Pow. & Lt. Co. 1st & ref.	97	98%	B	
Ind. Gen. 1st 5s., 1948.	86	88	B	
Indiana Power 1st 5s., 1941.	101	103	B	
Indianapolis Gas 5s., 1932.	87	88	B	
International Ry. Co. ref. & imp.	77	58%	B	
Ind. 5s., 1962.	W. O.	100	B	
Jersey Central Pow. & Lt. Co., 1948.	45	48	B	
Jersey City, Hoboken & Paterson 1st 4s., 1940.	69%	71	B	
Kansas City Ry. 7% notes, 1921.	90%	92	B	
Kansas City Ry. 1st 5s., 1944.	56	57%	B	
Kansas Elec. Pow. 1st 5s., 1943.	93%	95	B	
Kansas Gas & Co. 1st 5s., 2022.	89	89	B	
Kansas City Ry. 2d 5s., 1944.	16%	18	B	
Knoxville Ry. & Lt. Co. 1st 5s., 1946.	94	98	B	
Laurientide Pow. 1st & ref. 6s., 1946.	94	95	B	
Lehigh Power Securities Corp. secured 6% notes, 1927.	90%	100	B	
Long Island Light 1st 5s., 1930.	96%	97%	B	
Long Island Light 1st ref. 6s., '48.	99%	101	B	
Madison River Pow. 1st 5s., 1935.	98	99	B	
Memphis Pr. & L. Co. 1948.	90	91	B	
Memphis St. Ry. cv. 5s., 1945.	72%	74	B	
Michigan Elec. Ry. 1st ref. 5s., '48.	41	43	B	
Mich. Lt. Co. 1st 5s., 1946.	92	93%	B	
Mich. North. Pow. 1st 5s., 1941.	91%	92%	B	
Mich. P. R. 1st 5s., 1941.	75	80	B	
Midwest Utilities Ser. B 8s., 1949.	106%	107%	B	
Milwaukee Elec. Ry. & Lt. Co. 1st & ref. 6s., 1953.	96	97	B	
Minneapolis St. Ry. & St. Paul City Ry. 5s., 1928.	91%	93	B	
Miss. River Pow. Co. deb. 7s., '33.	102%	103%	B	
Miss. River Pow. Co. 1st 5s., 1931.	92%	93%	B	
Mont. Lt. & P. Co. 4s%, '32.	93	94%	B	
Mont. Lt. & P. Co. (Lachine Div.) s. 7s., 1933.	95%	97	B	
Nash. Ry. & Lt. Co. 5s., 1938.	78%	80	B	
Nash. Ry. & Lt. Co. 1st 5s., 1953.	88%	90	B	
Nassau Lt. & Power 1st 5s., 27.	98	99	B	
Nassau & Suffolk 1st 5s., 1945.	76	79	B	
Natl. Pow. & Lt. Co. Income 7s., 94%	95%	95%	B	
Nebraska Power Co. 1st 5s., '49.	92%	94%	B	
Nebr. Pow. Co. deb. 6s., 2022.	85%	87%	B	
New Amer. Gas Co. 1st 5s., '48.	86%	87%	B	
New-Canaan Elec. 1st 5s., 1946.	93%	95	B	
New Eng. Elec. 1st 5s., 1946.	98	99	B	
New Jersey P. & L. 1st 5s., 1936.	86%	88	B	
N. Y. & H. P. Co. gen. 5s., 1946.	85	86	B	
N. Y. & West. Lt. gen. 5s., 2004.	74%	76	B	
Niagara Falls Pow. Co. 1st 5s., 1932.	104	105	B	
Niagara Falls Pow. Co. 5s., 1950.	104%	105%	B	
Nic. C. & L. Elec. 1st 5s., 1946.	101%	102	B	
No. Caro. Publ. Serv. 1st ref. 6s%, '44.	82	85	B	
No. Mich. Elec. Co. Ltd. 1st 5s., '39.	89	91	B	
North Ind. Gas & Elec. Co. 5s., '32.	94%	96	B	
North Ohio Trac. & Lt. Co. 5s., '36.	77%	78	B	
North Ohio Trac. & Lt. Co. 6s., '26.	66	73	B	
Nor. Ont. Lt. & P. Co. 1st 6s., '31.	89%	91	B	
Ohio Power Co. 1st 5s., 1951.	104%	106	B	
Ohio Gas Elec. Co. 7s%, '41.	101%	103%	B	
O. & C. B. St. Ry. Co. 1st 5s., '28.	78%	81	B	
Pac. Gas & El. 1st & ref. 5s%, '32.	96%	97%	B	
Pacific Gas & Electric 5s., 1941.	101%	102%	B	
Parsippany Power Co. 1st 5s., '39.	81	82	B	
Penn. Pub. Serv. Corp. 6s., 1947.	89%	100%	B	
Penn.-Ohio Pow. & Lt. Co. 1st 7s., '40.	101	106	B	
Penn.-Ohio Pow. & Lt. Co. sec. 8s., '30.	101	103	B	
Penn. Pow. & Lt. Co. 1st 7s., 1951.	104%	105%	B	

Open Security Market—Bonds

PUBLIC UTILITY—Continued

	Bid.	Offered.	Key.
Pa. Water & Pow. Co. 5s., 1940.	98%	99%	B
Pa. Water & Pow. 1st ref. 5s%, '53.	95	97%	B
Portland C. & G. Co. 1st 5s., '40.	92	93	B
Provincial Lt. & P. 1st 5s., '48.	94	W. O.	B
Public Service Corp. of N. J. 6s.	106%	107%	B
Fudge Sound P. & L. Co. 1st 5s., '41.	105%	106	B
Puget Sound P. & L. Co. 1st 5s., '42.	83	88	B
Queensboro Elec. Lt. & P. 1st 5s., '40.	95	96%	B
Queensboro G. & E. Co. gen. 5s., '33.	94	96	B
Rio de Janeiro Tram. Lt. & Pow. 1st 5s., '35.	90%	W. O.	B
Roch. G. & E. Corp. gen. 7s., '46.	83%	85	B
Roch. G. & E. Corp. gen. 5s%, '48.	108	109%	B
Rockford (III.) Elec. Co. 1st & ref. 5s., '39.	98%	99%	B
Seattle Sound Ry. Co. 1st 5s., '32.	96	98	B
Shawinigan Water & Pow. 5s., '34.	100%	101%	B
Shawinigan Water & Pow. 6s., '50.	103	104	B
Schenectady Ry. Co. 1st 5s., 1946.	93%	97	B
Scranton & Wilkes-Barre Trac. Corp. 5s., '51.	73	78	B
Seattle Electric Co. 1st 5s., 1930.	98%	W. O.	B
Seattle Electric Co. 1st 5s., 1939.	97	W. O.	B
Seattle Electric Co. 1st 5s., 1940.	98%	W. O.	B
Seattle Lighting Co. 5s., 1949.	81	83	B
Shawinigan Water & Pow. 5s., '34.	100%	104%	B
Shawinigan Water & Pow. 5s., '50.	102	103	B
So. Cal. Ed. gen. & ref. 6s., '44.	100%	102	B
Southern Calif. Edison Co. 5s., '31.	95	102	B
South. Cities Utilities Co. 5s., '31.	95	102	B
South. Pow. Util. Co. 1st 5s., '43.	92%	94	B
S. W. Utilities Co. a. f. 8s., '36.	96	102	B
S. W. Pow. Pow. Co. 1st 5s., '38.	73	77	B
S. W. Pow. & L. deb. 6s., 2022.	96	98	B
St. Louis Springfield & Peoria 1st 5s., '39.	80%	W. O.	B
St. Paul City Ry. Co. 1st 5s., '48.	80%	93	B
Standard Gas & Elec. Co. 1st 5s., '33.	89%	91	B
Staten Island Edison 6s%, '53.	101	102%	B
Tenn. Power Co. 1st 5s., '62.	86	88	B
Tex. Elec. Rwy. con. deb. 5s., '42.	84	88	B
Tex. Pow. & Lt. Co. 1st 5s., '31.	92	93%	B
Toronto Power Co. Ltd. gen. 5s., '55.	92	98%	B
Tri-City Rwy. & Light, 1930.	92%	97%	B
Twin States Gas & Elec. 4s%, '24.	78	81	B
Twin States G. & E. Co. 5s., '51.	80%	81	

Open Security Market—Bonds

INDUSTRIAL AND MISCELLANEOUS—Continued

	Bid.	Offered.	Key.
Can. S. S. Lines, Ltd., 1st conv. 5s, '43	73	76	B
Can. Steel Foundries, 6s, 1936	94	99	B
Clyde S. S. 1st s. f. 5s, 1931	84½	87½	B
Columbia Sugar Co., 1st s. f. 7s, 1932	101½	102½	B
Columbia Textile Co., 1st s. f. 7s, 1942	90	95	B
Consolidated Machine Tool Corp. of Am., 1st s. f. 7s, 1942	64	69	B
Cont. Motor Corp., 7s, 1925	100	W. O.	B
Cook Sugar Co., 1st s. f. 1930	86	89	B
Crown Cork Co., 6s, 1931	93	95	B
Davies Co. Inc. (Wm.), 1st s. f. 6s, 1942	73	78	B
Davison Chemical Co., s. f. deb., ss, 1936	106	107½	B
De Laval Separator Co., s. f. notes ss, 1931	102½	105½	B
Dodge Mfg. Corp., 1st s. f. 7s, 1942	95	99	B
Dold Packing Co. (Jacob) 1st s. f. 6s, 1942	89	91	B
Dominion Coal Co., Ltd., 5s, '40	93	94	B
Dominion Iron & Steel Co. con. ss, 1939	68	72	B
Dominion Iron & Steel Co., Ltd., 1st s. f. 1929	86	89	B
Donne Steel Co., Inc., 1st and pur. money ss, 1935	78	83	B
Driver-Harris Co., 1st s. f. 8s, 1931	87	90	B
Eagle, Inc. (J. H. & C. K.), s. f. 6s, 1938	93½	95	B
Eastern Steel Co., 5s, 1931	84	88	B
Empire Refining Co., 1st & col. trust 6s, 1927	101½	103½	B
Empire Tank Line Co., eq. tr. 8s, J. & P. 1931	102	104	B
Federal Signal Refining Co., s. f. 6s, M. & S. 1933	98½	99½	B
Glidden Co., 1st s. f. 8s, M. & S. 1936	104	105½	B
Guerin Mills, Inc., 1st 7s, F. & A.	93	96	B
Hale & Kilburn Corp. 6s, 1939	86	89	B
Homa T. & T. Co. Spokane 5s, '36	94½	95½	B
Howard Smith Paper 7s, 1941	93	96	B
International Salt Co., 1st & con. col. trust 5s, 1951	80	83	B
Int'l Silver Co., 1st 6s, 1948	101½	104	B
Interstate Window Glass Co., 1st s. f. 8s, 1926	85	90	B
Jeff. & Clear. Coat & Iron 6s, 50, Jenkins Spinning Co., s. f. deb. ss, 1936	91	94	B
Jones & Laughlin Steel 5s, 1939	103	105	B
Keystone Steel & Wire 8s, 1941	99½	100½	B
Knickerbocker 1st 5s, 1941	100	102	B
La Belle Iron Works, 1940	82	84	B
Lackawanna I. & S. Co. 1st 5s, '26	99½	101½	B
Loyal (P.) & Sons Construction Co., Ltd., 1st 6s, 1932	87	90	B
Marschall S. S. Co. 1st 5s, 1932	79	82	B
Martell Mills, Inc., 1st conv. A 7s, 1937	91½	93½	B
Massey-Harris Co. s. f. deb. ss, 1930	99	101	B
Midland Steel Products 1st s. f. conv. 7s, 1928	94	97	B
New England Oil ref. ss, 1931	99½	102	B
N. J. Worsted Spinning Co., 1st s. f. 8s, 1936	105½	107½	B
New Nicker Sugar Co. 7s, '32	101	104	B
New York, N. Y. 1st 7s, 1932	94	97	B
Norwalk Steel Co., 1st 4½s, 1929	37	W. O.	B
Nova Scotia Steel & Coal Co., Ltd., 1st 5s, 1959	77	81	B
O'Gara Coal Co., 1st 5s, 1955	79	82	B
Ohio Telephone Co., con. & ref. 5s, 1944	94%	95%	B
Oilfield Paper Co., 1st & ref. A 6s, 1947	97	100	B
Park & Tilford deb. 6s, 1936	88	90	B
Pleasant Valley Coal Co., 1st s. f. 5s, 1928	92	95	B
Price Bros. & Co., Ltd., 1st s. f. A. & 6s, 1943	97	98½	B
Saltz Textile Engg. Co., 1st s. f. 8s, 1936	93	98	B
Santa Ana Sugar Co., 1st 8s, '31	96	94	B
Sen Chictel s. f. 6s, 1929	82	85	B
Shaffer Oil & Refining Co., 1st s. f. 6s, 1929	93	94½	B
Sherwin-Williams Co. of Canada, Ltd., 1st & ref. 6s, 41	98½	W. O.	B
Shelton Looms 1st 7s, 1936	97	99	B
Stoss-Sheffield Steel & Iron s. f. 6s, 1929	100½	100%	B
Solvay Process Co., 5s, 1938	100	102	B
Spanish River Pulp & P. 6s, '31	94	W. O.	B
Spanish River Pulp & P. Mills, Ltd., with talons, 1st s. f. 6s, '31	99	W. O.	B
Taylor-Wharton Iron & Steel Co., 1st & ref. 7s, Ser. A, 1946	90	93	B
Taylor-Wharton Iron & Steel Co., 1st & ref. 7s, Ser. A, 1942	91	93	B
Thomas Furnace Co., 1st s. f. 37, Trinity Building Corp., 1st mtg. loan 5½s, 1939	60	75	B
Two Rector St. Corp., 1st mtg. loan 10s, 1935	99	101	B
U. S. Marine Corp., 1st 20s	100	102	B
U. S. Lt. & Hd. Corp., 1st 6s, '35	95	96½	B
Utah Fuel Co., 1st 5s, 1931	68	72	B
Utah-Idaho Sugar Co., 1st 7s, '30	90	95	B
Van Camp Packing Co., 1st s. f. 8s, 1941	99½	101½	B
Waltham Watch & Clock Co., deb. 6s, 1928	91	93	B
Waltham Watch & Clock Co., 1st s. f. 6s, 1943	90	93	B
Ward Baking Co., 1st 6s, 1937	92	96	B
Wayne Coal s. f. 6s, 1937	99	99½	B
Webster Coal & Coke Co., 1942	35	45	B
West Kentucky Coal 5s, 1935	90	92	B
Whitaker-Gleener Co., 1st s. f. 6s, 1941	93	96	B
Witherbee Sherman & Co., 1st s. f. 6s, 1944	99	100½	B
Woodward Iron Co. 5s, 1962	83	87	B
Woodward Iron Co. 5s, 1962	84	86	B

Open Security Market—Stocks

SUGAR SECURITIES

	Bid.	Offered.	Key.
Caracas Sugar Co.	17	20	G
Central Aguirre Sugar Co.	81	84	G
Fajardo Sugar Co.	110	115	G
Federal Ref. Co.	60	50	G
National Sugar Refining	87	91	G
New Niquero Sugar Co.	95	99	G
Savannah Sugar Refining	68	73	G
Savannah Sugar Refining pf.	83½	87	G
Sugar Estates of Oriente 8% pf.	84	87	G
West India Sugar Fin. Corp. pf.	35	40	G

PUBLIC UTILITY

	Bid.	Offered.	Key.
Adirondack Pow. & Lt. com.	26½	28	B
Adirondack Pow. & Lt. 7% pf.	96	98	B
Adirondack Pow. & Lt. 8% pf.	104	107	B
Am. Gas & Elec. 6% pf.	42	43	B
Am. Gas & Elec. com., new.	62½	67	B
Am. Gas & Elec. com.	62	63	K
Am. Lt. & Trac. Co. 6% pf.	91½	93½	B
Am. Lt. & Trac. com.	127	129	B-K
Am. Power & Lt. com.	246	247	B
Am. Power & Lt. 10% com.	248	252	B
Am. Power & Lt. 6% pf.	84	86	B
Am. Public Service 7% pf.	84	88	B
Am. Public Utilities com.	42	46	B
Am. Public Utilities partic. pf.	57	60	B
Appalachian Power Co.	80	84	B-K
Appalachian Power 7% pf.	60	64	B
Ark. Lt. & Pow. Co. com.	28	31	B
Ark. Lt. & Pow. Co. 7% pf.	86	90	F-B

Open Security Market—Stocks

PUBLIC UTILITY—Continued

	Bid.	Offered.	Key.
Asheville Pow. & Lt. Co. 7%.	96	98	B
Buffalo Gen. Elec. Co. 8%.	130	134	B
Caroline Pow. & Lt. com. 2%.	115	120	B
Carolina Pow. & Lt. 7% pf.	97	100	B
Central Ark. Ry. & Lt. Corp. 7%.	98	99	B
Central Ill. Pub. Serv. 6% pf.	95	102	B
Central Ind. Power Co. 7%.	84	88	B
Central Pow. & Lt. Co. 7%.	83	86	B
Central States Elec. Corp. com.	22½	24½	B
Central States Elec. Corp. 7% pf.	17	20	F-B
Cities Service com.	14½	14½	F-B
Cities Service bankers' shares.	73	73½	F-B
Cities Service Preference B.	63½	6%.	B
Cities Service Co. cash scrip.	70	73	B
Cities Service Co. stock scrip.	88	90	B
Cleveland Illum. Co. 8% com.	140	150	G
Colorado Power Co. 7% pf.	92	96	B
Colorado Power Co.	32½	34	B
Commonwealth Ed. Co. 8% com.	129	130	R
Commonwealth Power 6% pf.	75	77	B
Commonwealth Power com.	76	77	B
Commonwealth Pr. Corp. 8% pf.	74½	76½	B
Commonwealth Pow. Corp. com.	77½	78½	B
Consumers' Power pf.	86	88	B
Columbus Ry., Pow. & Lt. Co. com. 6%.	93	95	B
Columbus Ry., Pow. & Lt. Co. A.	76½	79	B
Columbus Ry., Pow. & Lt. Co. 5%.	72	76	B
Connecticut Lt. & Pow. Co. 7%.	99	102	B
Connecticut Lt. & Pow. Co. 8%.	110	113	B
Conoco Gas Elec. Lt. & Pow. Co.	107	110	B
Conoco Gas Elec. Lt. & Pow. Co.	117	118	B
Conoco Gas Elec. Lt. & Pow. Co.	106	107	B
Conoco Gas Elec. Lt. & Pow. Co.	113	114	B
Conoco Gas Elec. 8%.	52	53	B
Cont. Gas & Elec. Co. 6%.	74	77	B
Continental Gas & Elec. com.	118	W. O.	B
Dayton Pow. & Lt. 4% pf.	72	76	B
Dayton Pow. & Lt. 6% pf.	83	87	B
Dauphin Lt. & Pow. Co. 7%.	102	104	B
East Texas Elec. Co. 9%.	119	125	B
East Texas Elec. Co. 6% pf.	89	95	B
Electric Bond & Share Co. 8% pf.	98½	99½	B
Empire Dist. Elec. Co. 6%.	70	78	F-B
Empire Gas & Fuel 8%.	85	90	B
Federal Lt. & Trac. Co. com.	78½	79½	B
Fed. Lt. & Trac. Co.	17	20	B
Fort Worth Pow. & Lt. pf.	97	100	B
Galveston & Hous. Elec. Co. com.	17	22	B
General Gas & Elec. com.	22	24	B
General Gas & Elec. 7% cum. pf.	30	35	B
Gen. Gas & Elec. pf., Cl. B, new.	90	98	W. O.
Gen. Gas & Elec. pf., Cl. A, new.	97	101½	B
Ga. Lt., Pow. & Rya. Co. com.	64	68	B
Ga. Lt., Pow. & Rya. Co. 6% pf.	55	58	B
Ga. Ry. & Pow. Co. 4% 2d pf.	84	87	B
Illinois North. Utilities 6% pf.	89	90	B
Illinois Power & Light 7% pf.	82	85	B
Interstate Elec. Serv. 7% pf.	90	100	B
Iowa Ry. & Lt. 7% pf.	90	95	B
Kansas Gas & Elec. 7%.	94	97	W. O.
Kentucky Security Corp. 4% com.	80	90	B
Kentucky Util. Co. pf. 6%.	66	69	B
Kentucky Security Corp. 8% pf.	57	58½	B
Lehigh Power Sec.	97	100	B
Long Island Lig. Co. 7%.	22	24	B
Manitoba Pow. Co.	90	95	B</

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Exempt from all Federal Income Taxes

\$10,000,000

State of Illinois**Service Compensation 4½% Gold Bonds**

Series "D"

Dated April 1, 1924

Due serially August 1, 1925-1943

Interest payable annually August 1. Principal and interest payable in gold at the office of the State Treasurer, Springfield, Illinois. Under existing arrangements with the Treasurer of the State, both principal and interest on these Bonds may, at the option of the holder, be collected in New York funds through Speyer & Co., New York. Owing to the lack of express legal authority, continuance of these arrangements can not be guaranteed, but discontinuance thereof is not anticipated. Coupon Bonds in denomination of \$1,000, registerable as to principal.

**Legal Investment for Savings Banks and Trust Funds in New York,
Massachusetts, Connecticut, New Jersey and other States.****FINANCIAL STATEMENT**

(as officially reported)

Valuation fixed by State Tax Commission, 1923.....	\$8,181,019,188
Valuation equalized for Taxation Purposes, 1923.....	4,090,509,594
Total Bonded Debt, including this issue.....	92,137,500

Population (1920 Census) 6,485,280

TOTAL BONDED DEBT ABOUT 24% OF EQUALIZED VALUATION

These Service Compensation Bonds are part of an issue authorized by Act of Legislature and approved by vote of the people by a large majority. The total authorized amount is \$55,000,000; the amount issued, including these \$10,000,000 Series "D" Bonds, is approximately \$50,200,000.

The full faith and credit of the State is pledged to the payment of the principal and interest of these Bonds. The Act authorizing their issuance provides for an annual tax levy to pay interest and principal at maturity. The legality of this issue is to be approved by Messrs. Wood & Oakley, Chicago.

We offer these Bonds, subject to prior sale, as follows:

Maturity Aug. 1	Amount	Price To Yield	Maturity Aug. 1	Amount	Price To Yield	Maturity Aug. 1	Amount	Price To Yield
1925	\$340,000	4.00%	1930	\$430,000	4.40%	1935	\$530,000	4.40%
1926	360,000	4.00%	1931	450,000	4.40%	1936	560,000	4.40%
1927	370,000	4.25%	1932	470,000	4.40%	1937	580,000	4.40%
1928	390,000	4.30%	1933	490,000	4.40%	1938	610,000	4.40%
1929	410,000	4.35%	1934	510,000	4.40%	1939	640,000	4.35%

(accrued interest to be added)

**Speyer & Co.
Barr Brothers & Co., Inc.**

Central Trust Company of Illinois

April 21, 1924.

**Blair & Co., Inc.
Federal Securities Corporation**

**Virginian Railway Company**

Gross and Net operating results for 1923 were the largest in its history. FIXED CHARGES for 8 year period ended 1923 earned over 2.44 times.

We offer First Mortgage 5% Bonds, due 1962,
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